**KIRAN**

**KIRAN.352037@2freemail.com**

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 **Objective:**

To be an invaluable part of dynamic organization, where I get ample opportunities to

 utilize my creative, analytical and interpersonal skills to contribute to the continuous

 Success of the business.

 **PROFESSIONAL PROFILE:**

* Around 7 years of professional experience in the field of Electronic sales.
* High level confidence in excellent sales, communication, Tele communication, customer service and administrative skills.
* Target oriented & capable of working under pressure and meeting deadlines.
* Outstanding decision-making, implementations, presentation, & sales closing skills.
* Ability to deal effectively with multicultural environment.
* Self-motivated, progressive individual looking for new challenges.
* Remarkable patience facilitating consistent achievement of sales targets.

 **Education:**

* B.A. from S.T Joseph Bangalore college.

 **Computer literacy**

* Hardware & networking Jetking in BANGALORE (India)

 **Professional work experience**

**Company**  **: Y K AL MOAYYED TRADING FROM Dubai (U.A.E.)**

**Period cover : 15th Oct 2011/ to un till date**

**Position : Sales**

**Job Responsibility:**

* To attain customers and to demonstrate product features and close the deal.
* To report daily sales to respective manager by corporate mail ID,
* To keep up to date products knowledge.
* Keeping a record of deliveries to handle professionally customer queries and complaints.

 **Professional work experience:**

**Company** **: Samsung india Limted Bangalore.**

**Period cover : 16 th Jan 2010 to 1st Sep 2011**

**Position : Team leader.**

 **Job Responsibility:**

* Attain walk-in customers in showroom.
* Give a briefing to the team for the latest update and activities.
* Explain to the customer about the features of our product compare to competitor’s product. And handling the team as their timings roster, break timings and week offs.
* Forward queries and complaints to customer service and the managers.
* To be part of exhibitions and promotions of products.

 **Professional work experience:**

**Company** **: EZONE ELECTRONICS**

**Period cover : 8th Aug 2008 to 23 rd May 2009**

**Position : First Started Sale & be came as a Team Leader**

 **Job Responsibility:**

* Attain walk-in customers in showroom.
* Provide the information about the features of our product to the customer and compare the product with other for the benefit of customer.
* Forward queries and complaints to customer service and the managers.
* To be part of exhibitions and promotions of products.

**AREAS OF INTEREST**

* Playing chess, interacting with new people.

**Strengths**

* High level confidence Always Positive thinking
* Bent for high learning curves and experience
* High level of energy & team spirit.

**Personal details**

Religion : Roman Catholic

Gender : Male

Marital status : Married

Date of birth : 16st Jan 1987

Languages known : English, Hindi, Telugu, Kannada , Malayalam & Basic Arabic.

All the above information is true to the best of my knowledge and belief.