Mirzohid Madaminov



**PERSONAL DETAILS**

Full name: Mirzohid

Mirzohid.352336@2freemail.com

Date of birth: 17.01.1994

Nationality: Uzbekistan

Gender: Male

**PERSONAL PROFILE**

A result-oriented Sales Associate with a 4-year-plus verifiable track record of excelling in customer service and selling techniques team-oriented and collaborative individual who communicates effectively with customers and provides them with accurate product information. Demonstrated ability to increase customer satisfaction and developing strong business relationships them.

**PROFESSIONAL EXPERIENCE**

## **Boutique: Climber, Gulliver Mall --- Kharkiv, Ukraine**

**2014 – March, 2016**

Position: **Sales Executive**

I am a responsible for delivering and outstanding customer service to all customers and using professional selling techniques and good product knowledge to reach the sales target. And also I have duty for stock replenishment, promotion of products and new collection launch, cash and credit transactions handling.

Duties and responsibilities:

* Successfully assisted customers with product selections and purchases.
* Built rapport with customers by asking probing questions and utilizing effective listening skills.
* Communicate with customers in professional way to assess and satisfy their needs and meetor exceed their expectations.
* Delivers excellent customer service with floor sales and assist customer with purchases.
* Responsible dealing with customer complaints.
* Thoroughly learned the company’s product offerings and contributed to an increase in monthly sales.

## **Boutique: MARKS & SPENCER Evropeisky mall --- Moscow, Russia**

## 2012 – 2014

Position: **Sales Associate**

Duties and responsibilities:

* Proactively acknowledged, greeted and assisted customers in the store.
* Served multiple customers, discovered their needs, and made recommendations to generate sales.
* Managed the register in accordance with POS guidelines.
* Handling cash, checks and credit cards transactions.
* Keeping the store clean and tidy.

**EDUCATION**

* Automobile and Highway university in Kharkiv 2012 – 2016.
* Trtansport Technologies Bachelor’s Degree.
* Andizhan Financial and Economical academic lyceum 2009 – 2012.
* English and Math 28 Specialized School 2000 - 2009

**PERSONAL SKILLS**

**Sales**:

* Customer service experience in a retail environment.
* Able to engage and speak to customers.
* Superb people and sales skills.
* Can work at a sustained pace and produce quality work.

**Personal**:

* Organized, self-motivated and ambitious.
* Problem solving and complaint handling skills.
* Excellent interpersonal and communication skills.
* Show great attention to details, hard-working and available for fresh challenges.
* Great imagination and creative skills.

**LANGUAGES**

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| Languages | Speaking | Listening | Writing | Reading |
| ENGLISH | **FLUENT** | **EXCELENT** | **EXCELENT** | **EXCELENT** |
| RUSSIAN | **FLUENT** | **EXCELENT** | **EXCELENT** | **EXCELENT** |
| TURKISH | **GOOD** | **GOOD** | **GOOD** | **GOOD** |
| UZBEK | **NATIVE** | **NATIVE** | **NATIVE** | **NATIVE** |
| AZER | **GOOD** | **GOOD** | **GOOD** | **GOOD** |

**COMPUTER KNOWLADGE AND CERTIFICATE**

* Windows OS (MS Word, MS Excel, MS Power Point, install-repair system) - intermediate
* Certificate of Completion “Autodesk Inventor for Engineering Design” 2016

**PERSONAL INTERESTS**

* Sport
* Learning Languages
* Reading books
* Playing chess

**REFERENCE**

* Available on request