**ARSHAD ARSHAD.352358@2freemail.com** 

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 **Objective:**

To be an invaluable part of dynamic organization, where I get ample opportunities to

 utilize my creative, analytical and interpersonal skills to contribute to the continuous

 success of the business.

 **PROFESSIONAL PROFILE:**

* Over 6 years of professional experience in the field of Electronic, Home appliances, Sports & fitness equipments sales.
* High level confidence in excellent sales, communication, Tele communication, customer service and administrative skills.
* Target oriented & capable of working under pressure and meeting deadlines.
* Outstanding decision-making, implementations, presentation, & sales closing skills.
* Ability to deal effectively with multicultural environment.
* Self-motivated, progressive individual looking for new challenges.
* Remarkable patience facilitating consistent achievement of sales targets.

 **Education:**

* Degree B.com with computer application

University of Calicut, Kerala, India (2006-2009)

 **Computer Skills:**

* MS Office.Word,Excel.Internet browsing.

 **Professional work experience**

* **Company**  **: JASHANMAL NATIONAL COMPANY,**
* **DUBAI, U.A.E.**
* **Period cover : 24th July 2013/ to un till date.**
* **Position : Sales**

**Job Responsibility:**

* To attain customers and to demonstrate product features and educate them about the features of our product compare to competitors product and close the deal.
* To report daily sales to respective manager.
* To keep up to date products knowledge.
* Keeping a record of deliveries to handle professionally customer queries and complaints.
* To be part of exhibitions and promotions of products.

**Professional work experience:**

* **Company** **: AL YOUSUF ELECTRONICS LLC ,**
* **(LG home application ), DUBAI, UAE.**
* **Period cover : 10th Jan 2010 to 07th Jan 2013.**
* **Position : Sales**

 **Job Responsibility:**

* To attain walk-in customers in showroom
* To educate the customer about the features of our product compare to competitors product.
* To forward queries and complaints to customer service and the managers.
* To be part of exhibitions and promotions of products.

**Strengths**

* High level confidence Always Positive thinking
* Bent for high learning curves and experience
* High level of energy, team spirit.

All the above information is true to the best of my knowledge and belief.