Khaled

Khaled.353331@2freemail.com

**Objective:**

To work in the position of a salesman cum merchandiser in an organization where I can utilize my skills and productive talents in customer service delivery to improve the state of the company.

**Highlights of Qualification :**

* Handling valid UAE driving license (Manual) LMV
* Holding valid passport and residence visa.
* Bachelor’s degree, Arts and Education.

**Experience:**

**MAF Carrefour LLC – Dubai (October 2011– up to Date)**

**Duties & Responsibilities :**

**FMCG Team leader**

* Display new deliveries and refill stocks from storeroom to selling area.
* Help field sales representatives with special promotions by setting-up displays at aisle ends .
* Maintain the correct implementation by family, block and size and follow the company plan-o-gram and suggest opportunities to increase the sales.
* Ordering the stock as per the movement, and co-ordination the direct suppliers to keep section fully filled with complete facing.
* Monitoring the FEFO (first expiry, first out) and products expiration.
* Ensure price up to date to avoid any costumer confusion and complain.
* Weekly review on top sales items and to be always available for customer satisfaction.
* Negotiate with suppliers to get new promotions to increase the sales.
* Review stock adjustment to reduce the shrinkages.
* Promote sale by explaining the features and benefits of the products.
* Dealing with customer complaints.

**Ragab Sons – Egypt**  **(November 2010 – October 2011)**

**Consumer Goods - Stocker:**

* Co-ordinates with the Team and Team leader for smooth operation.

**Al –Mokhtar wholesale. – Egypt** **(January2009 –November 2010)**

**Stocker cum Sales Executive – Dry foods:**

* Following up with client / Customer orders and deliver the items on desired time with correct quantity and quality products.

**LANGUAGE:**

* Arabic (Mother Language)
* English (Good)

**Trainings**

* Basic Food Hygiene Training Carrefour Hypermarket GCC H.O.
* P.I.C Food Hygiene Training Carrefour Hypermarket GCC H.O.

**Communication Skills:**

* Able to remain calm and efficient under pressure.
* Able to communicate from many different nationalities and age groups.
* Able to solve the problem quickly. And independently.
* Ready to work in any area assigned by the management.
* Following instructions and company rules.
* Willing to work on holidays or extra hours if required.
* Strong ability to prepare and submit reports to managers.

**Education Qualification:**

* Bachelor of Arts and Education (Ain Shams University) Egypt
* Year Graduated – 2009 . Degree very good.

 **Yours Faithfully,**