**HASLAL**

Email: haslal.353482@2freemail.com

**Objective**

To secure an appropriate position, this will provide growth opportunities with effective utilization of my skills and experiences also the opportunity to learn more in professional Atmosphere

**Summary**

* An effective communicator possessing excellent presentation & soft skills with honed marketing management, logical and problem-solving abilities.
* Recognized for successfully meet targets, proficiently formulating and implementing budgets, building high-performing teams and nurturing fruitful relationships with customers.

**Work Experience**

**► 4 years and 6 month of experience in SALES and MARKETING**

* Presently working as **SALES AND MARKETING EXECUTIVE** for 1 year and 6 monthsin **AL NAWRAS GENERAL TRADING LLC,** Dubai.
* **3** years experience in **SALES AND MARKETING** as executive in **A2Z TRADING Company,** Kunnamkullam, kerala, India.

**► 1 year of Technical Experience in Aviation Industry [Mechanical stream]**

* From **Air India,** Mumbai, Indiaand **MESCO Airline Ltd,** Mumbai, India

**Technical Education & Academic Qualification**

* **Aircraft Maintenance Engineering** from **VSM AEROSPACE AME TRAINING INSTITUTE**, Bangalore, India.
* Higher Secondary Education in Computer science from Rahamania HSS [Kerala Board], India.
* Secondary Education from MES Raja Residential School [CBSE], India.

**Computer Skills**

**MS-Office:** MS-Word, MS-Excel, MS-Power point
**D.T.P.:**  Adobe Photoshop, Page maker, Coral Draw
**Accounting Software:** Tally

**Responsibilities**

* Responsible for assigned sales targets (monthly, quarterly and annually).
* Goals set for centers month on month, maintaining relationship with target customers, customer service, ensuring high rate of return on investment, sales support and sales.
* Promoting the Brands & Encouraging the Sales through various Promotional Activities, effectively handled the Retailers Claim Settlement.
* Advising on forthcoming product developments and discussing special promotions
* Promoting Sales through Visibility in my area.
* Operating Internet, Updating all records and documents, Purchasing and maintaining stocks, Updating accounts, networking with different stake Holders and organization.
* Making accurate, rapid cost calculations and providing customers with quotations.
* Gathering market and customer information.
* Getting order through buying house and export house
* Proper execution of order and dispatch it on time.
* Creating detailed proposal documents.
* Negotiating on price, costs, delivery and specifications with buyers and managers
* Follow up for payment.
* Maintain good relation with client and Develop new sample for client.

**ABILITIES**

* Ability to create and maintain effective business relationship with customers.
* Excellent interpersonal and coordination skills and Ability to work flexible hours.
* Hardworking, perseverance in work related problems, punctual, enthusiastic.
* Confidence, Patience, Commercial Awareness and Numerical skills.

**Personal Profile**

Date of Birth : 26-06-1987

Sex : Male

Age : 29

Marital Status : Married

Nationality : Indian

Languages Known : English Malayalam & Hindi