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| RESUME |
| **Mr. Salim** ***Email***Salim.354393@2freemail.com **Personal Data****Name** : **Salim** **Date Of Birth** : 03 Jan1991**Sex**  : Male**Nationality** : Indian.**Marital Status** : Married.**Languages Known** English, Hindi, Marathi | Career ObjectiveTo actively participate, using my skills and knowledge in the best possible manner, to help organization achieve its goals & simultaneously accomplish career growth.Educational Qualification* SSC-Completed from Maharashtra Board.
* HSC- Completed From Hindustani Prachar Sabha Mumbai.
* B.A-Completed From Hindustani Prachar Sabha. Mumbai

Work Experience * Work in Aegis B.P.O Call center for 2 years.
* Work In MTS Company As a IT Promoter For

15 Months.* Worked With Sys-Tech Computers For 9 Months

As a Sales Executive. Work Experience **PRIOR PROFESSIONAL EXPERIENCE*** Dell Exclusive Store
* Designation: **Sales Manager**
* Department: Retail Sales
* Period: From June 2013 to April 2014

**Roles and Responsibilities:*** Reaching sales targets
* Handling customers
* Re-ordering of fastest selling products.
* Informing customers about new arrival
* Provide customers with quotations
* Negotiate the terms of an agreement and close sales
* Record sales and send copies to the sales office
* Review own sales performance

Work Experience **PRIOR PROFESSIONAL EXPERIENCE*** Dell Exclusive Store
* Designation: **Retail Store Manager**
* Department: Dell Exclusive Store
* Period: From May 2014 till now

**Roles and Responsibilities:*** Responsible for opening and closing of store i.e. inch to knock of the Store
* Reaching sales targets and increasing profits.
* Dealing with customer service issues such as queries and complaints.
* Collecting customer feedback and market research
* Keeping up to date with products and competitors
* Supervising sales staff and organizing training.
* Organizing weekly off and holidays of sales staff
* Overseeing stock control and receiving orders
* Assuring personalize experience to the customers.
* Identify current and future customer requirements.
* Controlling inventory, banking and cash handling
* Preparing daily reports to be sent to HO.
* Looking after the store hygiene as GSB audit format

Interest and Hobbies* Listening Music, Reading Books, Making Friends.
* Playing Cricket.
* **Area of Interest**: Laptop and Desktop Sales and Services.

Personal Skills* Self-confidence, Hardworking
* Positive thinking
* Adaptive to any Kind of situation.
* Result oriented & highly receptive to new change
* Adjusting Nature
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**Academic Qualification:-**

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| **Exam** | **Board /University** | **Percentage**  |
| B.A | Hindustani Prachar Sabha Mumbai | 58.86% |
| H.S.C | Hindustani Prachar Sabha Mumbai | 51.01% |
| S.S.C | Maharashtra Board | 54.60% |

**Declaration:**

I, hereby declare that all the particulars given herein are true to the best of

Knowledge and belief. If any of these information is found to be false or

Incomplete I will be responsible for it. Looking forward to receive your early reply