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| RESUME | |
| **Mr. Salim**  ***Email***  [Salim.354393@2freemail.com](mailto:Salim.354393@2freemail.com)  **Personal Data**  **Name** : **Salim**  **Date Of Birth** : 03 Jan1991  **Sex**  : Male  **Nationality** : Indian.  **Marital Status** : Married.  **Languages Known**  English, Hindi, Marathi | Career Objective  To actively participate, using my skills and knowledge in the best possible manner, to help organization achieve its goals & simultaneously accomplish career growth.  Educational Qualification   * SSC-Completed from Maharashtra Board. * HSC- Completed From Hindustani Prachar Sabha Mumbai. * B.A-Completed From Hindustani Prachar Sabha. Mumbai   Work Experience   * Work in Aegis B.P.O Call center for 2 years. * Work In MTS Company As a IT Promoter For   15 Months.   * Worked With Sys-Tech Computers For 9 Months   As a Sales Executive.  Work Experience  **PRIOR PROFESSIONAL EXPERIENCE**   * Dell Exclusive Store * Designation: **Sales Manager** * Department: Retail Sales * Period: From June 2013 to April 2014   **Roles and Responsibilities:**   * Reaching sales targets * Handling customers * Re-ordering of fastest selling products. * Informing customers about new arrival * Provide customers with quotations * Negotiate the terms of an agreement and close sales * Record sales and send copies to the sales office * Review own sales performance   Work Experience  **PRIOR PROFESSIONAL EXPERIENCE**   * Dell Exclusive Store * Designation: **Retail Store Manager** * Department: Dell Exclusive Store * Period: From May 2014 till now   **Roles and Responsibilities:**   * Responsible for opening and closing of store i.e. inch to knock of the Store * Reaching sales targets and increasing profits. * Dealing with customer service issues such as queries and complaints. * Collecting customer feedback and market research * Keeping up to date with products and competitors * Supervising sales staff and organizing training. * Organizing weekly off and holidays of sales staff * Overseeing stock control and receiving orders * Assuring personalize experience to the customers. * Identify current and future customer requirements. * Controlling inventory, banking and cash handling * Preparing daily reports to be sent to HO. * Looking after the store hygiene as GSB audit format   Interest and Hobbies   * Listening Music, Reading Books, Making Friends. * Playing Cricket. * **Area of Interest**: Laptop and Desktop Sales and Services.   Personal Skills   * Self-confidence, Hardworking * Positive thinking * Adaptive to any Kind of situation. * Result oriented & highly receptive to new change * Adjusting Nature |

**Academic Qualification:-**

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| **Exam** | **Board /University** | **Percentage** |
| B.A | Hindustani Prachar Sabha Mumbai | 58.86% |
| H.S.C | Hindustani Prachar Sabha Mumbai | 51.01% |
| S.S.C | Maharashtra Board | 54.60% |

**Declaration:**

I, hereby declare that all the particulars given herein are true to the best of

Knowledge and belief. If any of these information is found to be false or

Incomplete I will be responsible for it. Looking forward to receive your early reply