**Wijerupage**



Email: [wijerupage.354919@2freemail.com](mailto:wijerupage.354919@2freemail.com)

**Professional Objective**

To be a Managerial Personnel in an Organization purchasing a career in a growing Company using individual skills of open communication and networking at building Strong team environments to achieve the ultimate objective of the company.

**Personal Information**

Date of Birth : June 11th, 1992

NIC No : 921632290V

Gender : Male

Civil Status : Single

Nationality : Sri Lankan

School : De Soysa College- Moratuwa / St. Joseph’s College- Colombo 10

**Skills**

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| * Team player with fair knowledge in the field of marketing * Corporate Communications * Creative Team Leadership * Excellent co-ordination and liaison capabilities * Strong communication skills | * Good team player and motivating Colleagues * Dynamic personality with the objective reaching the top * Fast learning of new concepts and techniques * Capable of working long hours to meet the targets and the requirements of the customers |

**Professional Experience**

**Allianz Insurance** – **Insurance (Non Life)**

**Asst.Relationship Manager (Bancassurance),** 09/2016 to Present

* Prospecting and generate new leads from banks.
* Identify of cross selling opportunities.
* Identifying of customer needs & provide tailor made Insurance.
* Co-ordinate with the underwriting department for necessary approvals.
* Dealing with customer claims.

**Janashakthi Insurance plc** – **Insurance (Non Life)**

**Senior Business Promotion Executive (Corporate & retail sales),** 3/2013 to 8/2016

* Identifying of customer needs & provide tailor made Insurance
* Canvasing new retail and corporate customers.
* Dealing with customer claims and issues.
* Dealing with Top corporate customers.

**lb finance plc** – **Leasing & Loans (Personal/Business)**

**Executive,** 08/2011 to 02/2013

* Prospecting and generate new leads for Personal/Business Loans and Leases.
* Introducing the correct product at the correct time.
* Identifying of customer needs & provide Customized Solutions
* Dealing with Top corporate customers
* Identifying cross selling opportunities by building relationships

**Professional Qualification**

* Currently doing a Post Graduate Diploma in Marketing at SLIM.
* Completed Preliminary Certificate In Marketing at SLIM.

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**Educational Qualification**

**gce a/l- 2011**

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| --- | --- |
| **Subject** | **Grade** |
| General English | C |
| Economics | S |
| Business Statistics | C |
| Accounts | S |

**gce o/l- 2008**

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| **GCE O/L – 2008** |  | |  |
| **Subject** | | **Grade** | | |
| Religion | | A | | |
| English | | C | | |
| Sinhala & Literature | | C | | |
| Arts | | S | | |
| Commerce & Accounts | | B | | |
| Mathematics | | C | | |
| History | | S | | |
| IT | | B | | |

**Sports Achievements**

* Played for college 1st XV Rugby Team from year 2010 to 2011
* Played for SLAF Group “A” division Rugby Team in 2012
* Played for college Football Team
* Played for LB Finance Rugby Team – Mercantile Rugby 7’s 2011
* Played for Janashakthi Insurance PLC Rugby Team – Mercantile Rugby 7’s 2014

*I hereby certify and declare that the details endowed above are true and correct to the best of my knowledge.*

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| ………………………..  Date | ………………………..  Wijerupage |