**Ammar** **Ammar.355546@2freemail.com**

**Objective**



Qualified Business development professional with 3 years of experience in Advertising Industry looking for a challenging opportunity in a similar field.

**Work**

Business Development Executive Jan 2016 – Feb, 2017

Elitbuzz Technologies DMCC, Dubai

About Company: Advertising Company partners for ZOHO, DU, Etisalat & Google

End to End process of getting business to the Company by offering services like SEO, SEM, Global Messaging, Email Marketing, CRM, Cloud-IVR, Short codes, Web Development. Coordinate with resellers, Media Agencies in process of generating volume business. Act as a consultant to clients by providing suitable marketing solutions as per requirement. Worked as an essential part of the team to achieve the team’s target.

Business Development Executive March 2013 - July 2015

Just Dial Ltd, Hyderabad India

About Company: Top Local Search Engine in India

To Identify and secure new business across Hyderabad city, create new Accounts and Grow a pipeline of new Business. Gather Data of all potential Businesses in an Area, Sell tailored marketing packages as per Industry. Main Client relationship, Implementing Company standards & Create new sales opportunities. Meeting Monthly Quarterly & Annually targets.

**Certification**



Subject – Google AdWords Certification

**Education**



Bachelor of Business Management (BBM)

Kakatiya University, India - June 2010 – 2012 Aug

Marketing Management

**Attributes**

Communication

Team Work

Performance Management

Leadership

Delegation

Motivation & Inspiration



**Core Competencies**

Prospecting

Presentation Skills

Client Relationships

Negotiation Skills

Creativity Planning

Lead Generation

Market Research

Account Management

**Milestones**

Successfully Organized College

Events.

College Seminar Award

**Awards Won**

Product re-launch

Crack the Case

Business Quiz

Salesman Award

**Technical Skills**



**MS Office Suite:** Word, Excel, PowerPoint, MS Project, MS Outlook

**WordPress** (Basic)