MOHANAD

[MOHANAD.357548@2freemail.com](mailto:MOHANAD.357548@2freemail.com)

**Summary**

Experienced telecommunication manager with excellent client manager and project management skills. Action-oriented with strong ability to communicate effectively with technology, executive, and business audiences. Talented implementation manager focused on process improvement and on-time project delivery. Budgeting and forecasting specialist, with advanced knowledge of NTRM & ISDP. Bringing management experience and willingness to take added responsibility to meet tight deadline. Enthusiastic team player with a strong work ethic and advanced complex problem solving skills.

**Skills**

Effective Leader

Staff training / development

Project management

Conflict resolution

Organized

Dedicated team player

Efficient Multi-tasker

Skilled in Microsoft Office

Excellent interpersonal skills

Project planning and development

Negotiations expert

Advanced problem solving

Conflict resolution

Interviewing

Employee coaching

Process improvement

Contract management

Quality control

**Work History**

**Transmission Implementation Team Leade**r 11/2013 to current

**Zain**-Sudan

Directed all phases of the transmission Projects (SDH, IP Backbone & Access, MW, DWDM and FO) from phase 16 to phase 22.

Collaborated with the marketing and sales department to increase the company revenue more than 20%

Collaborated with the sales and marketing teams to launch products on time and within budget.

Collaborated with the indirect sales team to launch the franchise shops.

Developed 8 executive presentation and report to facilitate project evaluation and process improvement.

Recommend process and systems improvement such as NTRM (ticketing) system.

Supervised the work of 6 project manager team member and 8 technician, offering constructive feedback on their work performance.

Coach and mentored 12 new staff members, including conducting performance reviews.

Monitored timelines and flagged potential issues to be addressed.

Assessed vendor products and maintained positive vendor relations.

Define clear targets and Objectives and communicated them to other team members.

**Transmission Optimization Team Leader** 8/2009 to 11/2013

**Zain**-Sudan

Compiled and draft four transmission performance reports each day.

Helped earn the company 80% customer satisfaction ratings by enhancing the network performance 30%.

Established and maintained three vendor partnership which were responsible of the dark fiber, Trunk microwave and IP routers.

Reduced average contract expenses by 17% through aggressive negotiation with vendors.

Hire and trained 4 of staff.

Developed and rolled out new policies.

Worked directly with Ministry Of Cities infrastructure and development to increase fiber optic availability 40%.

**Transmission Engineer**  8/2004 to 8/2009

**Zain**-Sudan

Successfully Developed IP DCN management which resulted in decreasing down time.

Ensure quality of Access and core connectivity by daily health check.

Improved network stability by implementing IP Management.

Proposed technical feasibility solution for new function design and suggested options for performance improvement of technical objects.

**Consultant** 1/2004 to 8/2004

**DAL Food & Intouch Communication**-Sudan

Plan and implementing systems, including telecommunication systems, computer networks and computer related solution research.

Evaluate the companies which going to compete the bid plus preparing the bid documents.

Assessed vendor products and maintained positive vendor relation

Directed planning, budgeting, vendor relation and quality assurance effort.

Make handover for the project and all the document to the operation team.

**Project Manager**

Nile Technical Agency – Sudan

Boasted company revenue by more than 50% by approach new possible customer, present solution, present offer and follow up project and delivery.

Strengthened company’s business by leading delivery of the ICT project.

Directed all phases of ICT projects.

Directed nine deliverables each three month such as DAL Food and SUDAN Airways new head Quarters.

Directed Planning, budgeting and quality assurance efforts.

Supervised work of seven team members, offering constructive feedback on their work performance.

Defined clear target and objectives and communicated them to other team members.

Hired and trained seven staff.

**Education**

**Bachelor’s Degree with Honor in Telecommunication and control**

**University Of GAZIRA** – Sudan

**Certification & Course**

• ITILL foundation certificate

• Project Management institute- PROPS for Project Managers

• PMPG course (program Management)

• ISO Management program

• Problem solving and Business decision making

• Princ2

• Building Business Case

• MS Project

• Interviewing Skills

• Outsourcing Management

• Finance for non-finance

• Zain Management One

• Zain Management Two

• Configurations and administration Enterasys switches and router

• Configuration and administration Egeneris PBX's

• Cabling (R&M cabling company)

•Linux Essential, Advanced Linux level 1(Linux System Administration) and Advanced Linux level 2 (Linux Network & security)

• Interconnecting CISCO Network Device

• HUAWEI CX600 Product and IP MAN design

• HUAWEI OptiX RTN 900 V100R002 3rd Line Maintenance Training

• HUAWEI iManager U2000 Transmission Network Monitoring Training

• HUAWEI OptiX WDM Network Expansion Training

• HUAWEI OptiX WDM Network Reconstruction Training

• HUAWEI OptiX WDM Network Optimization Training

• HUAWEI ATN & CX600 Mobile Backhaul Operation & maintenance training

• HUAWEI ATN&CX600 Mobile Backhaul Operation & Maintenance Training (Advanced)

• HUAWEI IP MAN NE Series Routers 2nd Line Maintenance Training

• Tellabs 6300 Ethernet over SDH Operation and Element Management (Den-mark)

• Tellabs 6300 Ethernet over SDH Network Management Add-on (Denmark)

• Tellabs 6800 IP/SDH (ATM, MPLS…) Operation and Element Management

• Ericsson MINI-LINK E Operation and Maintenance (Sweden)

• Ericsson MINI-LINK TN Operation and Maintenance (Sweden)

• Ericsson MINI-LINK HC Operation and Maintenance (Sweden)

• Marconi SDH Long-Haul 155EC Operation and Maintenance (Germany)

• Marconi Service on Access Basic (Germany)