**Date of birth** : 02 Nov 1987.



**Nationality** : Cameroonian.

**Marital status** : single.

**Visa status** : Residence visa.

**Mobile no** : C/o 0505891826

**Email ID** : neh.357941@2freemail.com

**NEH**

**Sales Person Resume**

**OBJECTIVE**

A reliable, trustworthy and conscientious sales person who is able to multi-task, handle pressure, work as part of a team and most importantly inspire customers to make a purchase. With infectious enthusiasm and an inspirational style, I have used my extensive experience of the retail industry to develop superb organizational, problem solving and sales skills. I am an exceptional person who can explore new territories and push existing limits in the search for sales. I am currently looking for a suitable sales opportunity with a company that will not only challenge me professionally but also allow me to develop my knowledge & potential further.

**AREAS OF EXPERTISE**

 **RETAIL**

* Able to help customers find what they want.
* Serving customers at the sales counter.
* Answering queries from customers.
* Offering face to face advice to customers on the stores products.
* Ensuring that all areas are clean and adhere to the company’s clear floor policy and Health and Safety requirements.
* Experience of working in a commission based sales environment.
* Able to maintain high standards of display & visual merchandising to ensure the store is well presented.
* Ready and able to work individually or within a team environment.

**SALES**

* Greeting customers who enter the shop.
* Assisting shoppers to find the goods and products they are looking for.
* Giving advice and guidance on product selection to customers.
* Maximizing store revenue by suggesting upgrades, insurance and add-ons to customers.
* Good numerical skills with the ability to manually calculate costs without error.
* Keeping up to date with special promotions and putting up displays.
* Making sure that any item which is removed from a display column is replaced immediately after a sale.
* Experience of working in a commission based sales environment.
* Able to accurately describe a products features and benefits to a customer.

**KEY SKILLS AND COMPETENCIES**

* Comprehensive knowledge of sales techniques and best business practices.
* Provide insights into consumer behavior.
* Able to work in fast paced environment.
* Maintaining high visibility and energy levels on the shop floor.
* Ability to sit, stand and walk around for long periods of time.

**PERSONAL**

* Willing to work on a shift basis including evenings and weekends.
* Have a friendly and engaging personality.
* Have a comprehensive understanding of my area of sales.
* Always smartly dressed, articulate and presentable.
* Ability to take ownership of issues and to work alone with little or no supervision.
* Extremely organized with a high level of attention to detail.
* Ability to respond to timeframes and deadlines with pace.

**CAREER HISTORY**

 **GIFTLAND HAMDAN – ABU DHABI, UAE**

* SALES Team Leader FEB 2015 – TILL PRESENT.

 **Retail Store and whole sales – Fokou Bamenda, Cameroon**

* SALES Person June 2010 – JAN 2015.

**ACADEMIC QUALIFICATIONS**

* GBHS NDOP 2008 - 2010 GCE\_A – Level.
* GBHS NDOP 2004 – 2008 GCE\_O – Level.

**REFERENCES – Available on request.**

**HOBBIES**

* *Swimming; Volleyball; Music; Jokes; Dancing and Handball and a good Footballer.*