, **Dr. Zubair**

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**M.B.A., Ph.D.**

**Overview: M.B.A., Ph.D. with 14 years of experience in Teaching (9 years) and Industry (5 years)**

**Education**

November 2014 Ph.D. (Business Administration)

University: Dr. Babasaheb Ambedkar Marathwada University,

Aurangabad, Maharashtra, India.

July 2002 Master of Business Administration (M.B.A.)

University: Dr. Babasaheb Ambedkar Marathwada University,

Aurangabad, Maharashtra, India.

July 2000 B. Sc.

University: Dr. Babasaheb Ambedkar Marathwada University,

Aurangabad, Maharashtra, India.

**Work Experience**

Assistant Professor Millennium Institute of Management, Aurangabad, India

October 2010 to date

Assistant Professor J.Q. Institute of Management, Aurangabad, India

September 2007 to September 2010

Unit Sales Manager ICICI Lombard General Insurance Co. Ltd., Aurangabad, India

April 2007 to August 2007

Sr. Sales Executive Wasan Toyota, Aurangabad, India

November 2003 to March 2007

Marketing Executive Indcom Associates Pvt. Ltd., Mumbai, India

August 2002 to October 2003

**Administrative Experience:**

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| --- | --- | --- |
| Position | Institution | From (M / Y) |
| Membership of Administrative and Organizational Committees:  1. Paper setting committee  2. Paper Assessment  3. Exam centre Chief  4. Exam centre chief  5. External Examiner (Twice) | Dr. Babasaheb Ambedkar Marathwada University  Dr. Babasaheb Ambedkar Marathwada University  J.Q. Institute of Management-University Exam  Millennium Institute of Management- University Exam  R.S. Institute of Management- University Viva Voce Exam | Every year  Every year  May 2010 To  June 2010  November 2012 To  December 2012  1) July 2010 and  2) March 2011 |

**Research Work:**

*Zubair Quazi,* *2014, “Development of women entrepreneurship in India”, Indian Thinker International Journal (ISSN 2320-6128, 2014).*

*Zubair Quazi, 2014, “Significance of CRM in Retail operations, a study of retail stores in Aurangabad city”,* *International Journal of Business, Management and Social sciences. (ISSN 2249-7463, 2014).*

*Zubair Quazi, 2012, “Employment opportunities in growing retail sector in India”, Excel journal of Engineering Technology & Management (Vol. I, No. 2, Jan. - July 2012, ISSN 2249- 9032 ).*

*Zubair Quazi, 2011, “Improving distribution services of retail sector by adopting technology*

*In logistics & distribution services”, Proceedings of 2nd International conference Recent Trends in Business, Management & IT (Vol. 2, 2011, ISBN 978- 81- 920045-1-8).*

*Dr. M.N. Sable,* *Zubair Quazi, 2012, “Role of HRM in retail sector of India”, proceedings of National conference on HRM policies are market driven,* *GNIMS Mumbai (ISBN 978-81-910922-2-6)*.

*Dr. M.N. Sable,* *Zubair Quazi, 2012, “Competitive advantage of modern retail over traditional retail in India”, Proceedings of national conference on changing scenario of management & IT (ISBN 9788192097275, Vol. 01, Feb.2012).*

*Dr. M.N. Sable,* *Zubair Quazi, Abdul Rehman, 2011, “Cooperative Banks in the Parlance of Liberalization”, Proceedings of National Symposium on WTO & Restructure of cooperatives*

*(ISSN 0976-9883, March 2011).*

*Zubair Quazi, Abdul Rehman, 2015, “Reforms in Indian Banking: An overview”, Proceedings of National seminar on Monetary Policy in the present context in India (ISBN 978-81-927093-3-8, 2015).*

**Paper Presentation in Conferences, Seminars, Symposiums and Workshops:**

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| Sr. No. | Paper | Event | Place | Date |
| 1. | Strategies for retail sector in India to sustain in financial crises | National conference organized by Millennium Institute Management | Aurangabad | April 24,25 2009 |
| 2. | Impact of economic crises on retail industry in India | Ninth Global conference organized by National Institute of Industrial Engineering | Mumbai | Nov. 12-14 2009 |
| 3. | Workshop on Research methodology | Workshop on Research methodology organized by Dept. of Commerce Dr. B.A.M. University | Aurangabad | March 30,31 2009 |
| 4. | Workshop on Teaching through case study method | Workshop on Teaching through case study method organized by Millennium Institute of Management | Aurangabad | April 24, 25 2010 |
| 5. | Investors Education | National Seminar on Investors Education organized by Dept. of Commerce Dr. B.A.M. University | Aurangabad | December 24, 2011 |
| 6. | Faculty Development Programme - [SPSS Workshop on Reserach] | Symbiosis Institute of Management Studies, Pune | Pune | February 21 & 22 , 2013 |
| 7. | One week National Level workshop on Research Methodology | Sponsored by Indian Council of Social Science Research- Mumbai | Aurangabad | February 8 to February 14, 2016 |