**USMAN**

**USMAN.358125@2freemail.com**



**Education**

** MBA & MS in Marketing**

FUUAST, Islamabad. **Year 2011-15**

 **Bachelors in Statistics & Economics**

Punjab University, Lahore. **Year 2008-10**

 **Intermediate Certificate**

Govt. College of Sccience, Lahore. **Year 2003-05**

**Experiences**



 **A & Z Scores as Asst. Administrator.** **Year 2007-09**

 **3D max Modeler in WireFrame.** **Year 2009-11**

|  |  |
| --- | --- |
| **Redspot as Sales & Marketing Manager** |  |
| **(Singaporean Publications House).** | **Year 2011-17** |
| **United Cargo Links Pvt. Ltd. as Assistant Manager** |
| **(International Freight Forwarders).** | **Year 2013-16** |

**Compétences**

Completed diplomas in following Software from online Training Inst. like ÒNetsolsÓ, Ò3D RendersÓ, & ÒGnomonn WorkshopÓ.

Softwares include Corel X3, Z-brush, 3D Studio Max, Illustrator, MS-Office (Word, PP, Excel), Indesign & PM.

Language & Communication skills including listening, reading, speaking, writinng are excellent.

**Skills Learned & Experienced**

As being a Business Development Manager in a well reputed overseas company ÒRedspotÓ, & UCL, I've learnt creative talents & experienced a lot in the fields like Management & Marketing, Sales, Exports, Invoicing & Logistics, Accounting, HR, Leadership & Decision Making. Having ability to solve tough problems.

**SKILLS**



Managing & Controlling

Ongoing Business Activities.

Invoicing & Managing

Documentation OfImports & Exports.

Hiring & Training Exployees.

Working with Sales Team:

To Increase Sales Opportunities.

Convincing New Clients:

Making Proposals.

Marketing Products Online:

Making & Maintaining

New International Clients.

Developing Quotes & Proposals

THE INTANGIBLES

MARKETING & MANAGEMENT IS MORE THAN SIMPLY A SKILL



PERSONALITY

Self-Motivated / Style / Presence / Expression

KNOWLEDGE

Intelligence / Advisability / Open Mindedness

OBSERVATION

Influence / Information Gathering

COMMUNICATION

Collaborations / Brainstorming

DESIRE

Determination / Motivation

IMPLEMENTATION

Talent / Deviation

STABILIZATION

Strong & Steady Under Pressure