**Ibrahim**

**Contact Information:**

* **Cell phone:** C/o 0501685421

**E-mail Address:** ibrahim.358582@2freemail.com

**Career Objective:**

I'm fully enthusiastic to take a new challenge in my career to work for a reputable progressive organization with a healthy atmosphere and clear career pathway that will effectively utilize my skills and commitment to perform quality work.

**Personal Information:**

* **Date of birth:**  August13, 1990.
* **Nationality:**  Egyptian.
* **Marital status:** Married.
* **Egyptian driving license:** Valid.
* **UAE driving license :** Ready to Rent a car with driver during work hours and

 Attend VIP driving lessons to gain License within 2 weeks

**Education:**

* **June 2012**: **Alexandria University, Egypt.**

 Bachelor's degree in pharmacy and drug

 Manufacture (2007-2012)

 Grade: **Very** **good.**

**Career Experience:**

* **July 2014 – November 2016** **Medical Representative** at **Abbott Laboratories**.
* **Assignments** :
	+ - Responsible for **Cardio Metabolic** business unit.
		- Responsible for promoting **Lipanthyl**, **Isoptin**, **Rytmonorm** and **Tarka**.
		- Responsible for increasing the **awareness of Abbott** products & image.
		- Provide regular plans, reports & updated customers list.
		- Follow up with distributer to insure stocks and follow up sales.
		- Responsible for sales in private and government sectors.
* **Achievements**:
	+ - Awarded as a **best achiever** in **Cardio Metabolic Line** (Alexandria team), 2015.
* **March 2014** **Al-Amana Pharmacy**, Egypt.
* **Summer 2012**  **Abo-Zyada Pharmacy group**, Alexandria, Egypt.
* **Summer 2011 Medical representative** trainee **at "PHARCO Group"**

**Related courses and Training:**

* **May 2014** 140 training hours as **"selling skills"**

certified by **SEDICO**.

* **April 2012** **"Patient Counseling"** course certified by

 **Faculty of Pharmacy, Alexandria University.**

* **January 2012** General **English course** at **British Academy (level 12).**
* **November 2011**  **ICDL** certification form **Alexandria University.**
* **July 2011** 75 training hours as **" Managerial** **Approach"**

in **"Pathways to Higher Education – Egypt " project.**

* **November 2009** 36 training hours as "**Soft Skills Training Program**"

at **Information Technology Institute.**

**Skills:**

**Skill Skill level**

* Microsoft Application (Windows, Office & Internet) very good
* Presentation skills excellent
* Communication skills excellent
* Negotiation skill very good
* New techniques, creative ideas for problem solving excellent
* Ability for working in team & under stress excellent

**Language:**

* **Arabic**: Native language.
* **English**: Excellent.

**Personal General Interests:**

* Learning & knowing much more.
* Internet Browsing & Searching.
* Playing Football & Reading.

**Note:** All references will be available upon request

***Thank you***