

**Yasir**

**Yasir.359302@2freemail.com**

**Objectives**

* To Meet the Organizational Goals and my Personal Objectives with

**Positive Energy, Integrity , Passion, Strong Penchant**.

**Skil**l**s**

* **Personal Skills:**

Full of **Candorness**, **Enterpreneurship** , **Team Work** , **Diversification**.

* **Computer Skills:**

Expert in Power Point, Excel and MS Word.

* **Communication Skills:**

Expert in Verbal and Non-Verbal forms of Communication. :

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| **Experience** |
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| **Citi Bank**, Abdali Road ,Multan**, Sr.Product Specialist**, 2005-2006 |
| * To Built Customer Relationship Management for Generating Maximum Credit Cards, Personal Loans to meet the Monthly Forecast . **CITI Bank Awarded** me Top Sales Executive Certificate for the Month of 06-2006 .
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| **Himont Pharmaceutical (Pvt) Ltd.** SDMS Suraj Miani Road Multan**. SPO** **.** 2007-2008 |
| * After Satisfying the Customer Need and Wants to generate sales on daily basis, weekly basis and Monthly basis in order to get the desired results for Year Closing. **Himont Pharma Awarded** me Outstanding Performance Certificate in Year 01-2008.
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| **Chiesi Pharmaceutical (Pvt) Ltd**. Khanewal Road, Multan., **Territory Manager.** 2008-2016 (Present) |
| * Focus on Generating Sales with the help of Marketing Concept . Analysis of Targets on Monthly Basis to Achieve the Organizational Objectives. My main Focus is to provide the quality Products to our Quality Customers in the shape of **Qualitatives vs Quantitative**  Results after Execution. I used to Arranged **Training Sessions at Local Multan** with the Prior Approval from my Head Office and my Regional Manager ,I Believes on **Entrepreneurs Concept**. **Chiesi Pharma Awarded** me CE Awards at National Level 3 Times.
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| **Education** |
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| **Virtual University of Pakistan,** Multan. **Master of Business Studies**, 2012-2016 |
| **English Proficiency Certificate Awarded**  by Virtual University. |
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| **Govt College Bosan Road** , Multan. **Bachelor of Sciences (Pre-Medical),** 2003-2005 |
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| **Govt. College of Sciences**, Multan**. F.Sc (Pre-Medical),** 2001-2003 |
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| **Pakistan Public School,** Multan . **Matric** , 2001Training Session Regarding **Art & Science of Achieving Target** by Mr.Sultan Khan . |
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Documents will be Available on Request.