

 **Mohammed**

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**Career objective:**

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| Seeking a suitable, challenging and responsible position in the field of sales where I can put my sincere abilities utilizing my skills that impact organization development and increase the productivity. |

**Professional Summary:**

I am a Sales Professional who has acquired a total experience of above **3+years** in Modern Trade/ Retail Sales in IT Hardware business. I started my career in marketing industry in Hyderabad (**India)**. I have been spent in Retail Business, merchandising, sales, customer service and. I believe my skills are transferable in nature and apply suit the needs of a retail format. I understand the customer psyche differences and would be able to translate these into a meaningful engagement and permanent customer relationships.

My strengths lie in my ability to comprehend the details, dynamics and drivers of a retail segment/market; identifying and understanding Customers’ needs and issues to formulate solutions; planning strategic, methodological & innovative sales approach.

**Academics:**

* discontinue Gradutation From the Dr. Br.Ambedkar Open University.
* Board of Intermediate From Bhartiya Shiksha Parishad in 15th July 2009.
* Board of Secoundary From Bhartiya Shiksha Parishad in 2007.

**Computer Literacy:**

* Diploma in Computer Application MS Office.
* Excellent Internet Browsing.
* Aware of all the windows operating systems (Dos till Windows 8).

**work Experience:**

**Company : Samsung Mobiles India Pvt. ltd.**

 **Role : Sales Promoter.**

 **Duration : Jun 2009 to Sep 2010**

**Responsibilities:**

* Reaching targets and goals as given by Store Manager
* Totally dedicated for the sales
* Maintaining day to day sale Register
* Concentration on Customer needs and customize benefits to needs of customers
* Handled various sales transactions and other sales and marketing responsibilities
* Responsible for other administrative work.

**Work Experience:**

**Company : BlackBerry Mobiles India Pvt.Ltd.**

**Role : Sales promoter**

**Duration : Feb 2010 to May 2013.**

**Responsibilities:**

* Equally Responsible for managing store when assistant department manager is not Present
* Drafting works and operations of stores.
* Keeping control on Sales Executives and Brand Promoters
* Working on AS400 software for Billing and Inventory Control
* Totally dedicated for the sales

**Current Employee:**

**Company : Danube Hypermarket Al Salaam Mall.**

**Role : store supervisior**

**Location : Jeddah (Saudia Arabia)**

**Duration : Nov 2013 To Till Date**

**Responsibilities:**

* Handle cash register and manage cash receivable and payables.
* Arrange the product display areas in a visually appealing manner.
* Assist in keeping the store and stock area clean and orderly.
* Collaborate with sales team to offer quality customer services.
* Assist customers in product selections based on their needs.
* Give product suggestions to customers when needed.
* Inform customers about available products, ongoing sales,discounts,and promotions.

**PERSONAL INFORMATION:**

* Nationality : INDIAN
* Date Of Birth : 27/11/1990
* Marital Status : Single
* Place of Issue : Hyderabad ,Telangana **(INDIA)**
* Languages known : English,Arabic, Hindi, Urdu

**Date :**

**Place :**