*Shara*

 *Shara.361075@2freemail.com*

*SalesExecutive*

*AcquiredyearsofexperienceinsalesandMarketing.*

*Aself-motivatingwithentrepreneurialmanagementskilshavingyearsofqualitative experienceinsales,marketingandbusinessdevelopmentinPhilippinesmarkets.*

*Aprovenexecutiveinacceleratinggrowth,producingclients’loyaltylevelsandrendering*

*Retailandcorporatesectorcustomereffectively.*



|  |  |  |  |  |
| --- | --- | --- | --- | --- |
|  |  |  | *Experience* |  |
|  |  |  | ***SalesExecutive*** |  |
|  | *2016-03-* | *AlsonsTrading* |  |
|  | *2016-10* | *•Maintainingrelationshipswithexistingcustomers* |  |
|  |  |  | *throughregularvisits* |  |
|  |  |  | *•Convertingsalesthroughfacetofacesales* |  |
|  |  |  | *negotiation* |  |
|  |  |  | *•Managingthekeyaccountsandanalyzingthe* |  |
|  |  |  | *salesthroughthecompany* |  |
|  |  |  | *•Launchednewproductsandproductranges* |  |
|  |  | *•Establishandmaintainbusinessrelationsand* |  |
|  |  |  |  |
|  |  | *generatenewbusiness* |  |
|  |  |  |  |
|  |  |  | *•Ensurehighlevelofconsumersatisfactionby* |  |
|  |  |  | *buildingandmaintaininggoodrelationshipswith* |  |
|  |  | *potentialcustomers* |  |
|  |  |  |  |
|  |  | *•Verifyingthedocumentsandsubmitingwith* |  |
|  |  |  |  |
|  |  |  | *100%successratio* |  |
| *Skils* |  |  | *•Initiateandclosedeals* |  |
|  |  |  |  |  |
|  | *2016-11–* |  | ***SalesExecutive*** |  |
|  | *2017-03* |  | *MSSDrivingSchool* |  |
|  |  |  |  | *•Proactivelyacknowledged,greetedandassisted* |  |
|  |  |  |  | *customersinthestore* |  |
|  |  |  |  | *•Offeredcustomerswithexemplaryandtimely* |  |
|  |  |  |  | *service* |  |
|  |  |  |  | *•Providedaccurateproductinformation* |  |
|  |  |  |  | *•Enhancedproductknowledgeutilizinglimited* |  |
|  |  |  |  | *resources* |  |
|  |  |  |  | *•Maintainedworkingknowledgeofstore’spolicies* |  |
|  |  |  |  | *andprocedures* |  |
|  |  |  |  | *•Handledcash,checks,andcreditcard* |  |
|  |  |  |  | *transactions* |  |
| *Education* |  |  |  | *•ManagedtheregisterinaccordancewithPOS* |  |
|  |  |  |  | *guidelines* |  |
|  |  |  |  | *•Addressedlosspreventionissuesimmediately* |  |
| ***UniversityofNorthernEasternPhils*** |  |  |  | *•Communicatetocoworkersandsupervisors* |  |
| *BachelorofElementaryEducation* |  |  |  | *throughstandardtelephoneandwirelessaudio* |  |
| *SY2012-2014* |  |  |  | *systems* |  |
|  |  |  |  | *•Builtandmaintainedinternalandexternal* |  |
| ***AMAUniversity*** |  |  |  | *customersatisfaction* |  |
| *BachelorofScienceinInformation* |  |  |  | *•Metandexceededsalesgoals* |  |
| *Technology* |  |  |  | *•Upheldbrandandoperationalstandards* |  |
| *SY2014-2016* |  |  |  | *•Assistedsupervisorstoidentifyandresolveissues* |  |
|  |  |  |  |