**CURRICULUM VITAE**

[**Zied.361224@2freemail.com**](mailto:Zied.361224@2freemail.com)

**PERSONAL INFORMATION**

**Zied**

**WORK EXPERIENCE**

**(Start from CURRENT / LATEST job to OLDEST)**

Dates (from – to)

Name and address of employer

Type of business or sector

Occupation or position held

Main activities and responsibilities

**12/2013 – 12/2016**

Patisserie Suisse – Qatar

Pastry

**Salesman**

In “Patisserie Suisse”, I Arranged sweets and pastry in the shop and communicated with all types of customers. I was responsible for executing sales strategy to market company's products through order taking, store merchandising and managing goods return. I also serviced clients in an efficient manner and I maintained good relationship with existing clients via meeting, telephone calls and e-mails.

**09/2011 – 09/2013**

Hamadi Abid – Tunisia

Clothing store

**Salesperson**

In “Hamadi Abid”, I welcomed customers by greeting them and

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assisting them. I Directed customers by escorting them to racks and

counters and suggesting items. I advised them by providing information on products. In addition, I Helped customers make selections by building customer confidence, offering suggestions and opinions. I Processed payments by totaling purchases; processing checks, cash, and store or other credit cards. Further, I Kept clientele informed by notifying them of preferred customer sales and future merchandise of potential interest. I contributed to team effort by accomplishing related results as needed.

Sport

Leisure

Handball, Swimming

Film, Music, Reading, Internet

**INTEREST**

Microsoft word, Excel, PowerPoint

Customer service, General math skills, Teamwork, Flexibility

Skill 1

Skill 2

**TECHNICAL SKILLS**

Excellent – Good

Excellent – Good

Excellent – Good

Reading (basic, good, excellent)

Writing (basic, good, excellent)

Verbal (basic, good, excellent)

French – English

**OTHER LANGUAGES**

**MOTHER TONGUE**

Arabic

**2006 –2009**

Institute of management

**Sales and Marketing**

University Diploma

University

Dates (from – to)

Name and type of organization

Principal subjects/occupational

Title of qualification awarded

Level in national classification

**(The HIGHEST COMPLETED degree)**

**EDUCATION AND TRAINING**

**07/2009 – 07/2011**

Gipa – Tunisia

Distributing Food Company

**Outdoor Salesman**

With “Gipa”, I delivered products to different shops in different zones. I performed distribution and varieties of sales. I promoted products according to customers’ needs. I conducted product inventories by counting items on hand. I interacted cooperatively with customers. I also responded appropriately to changing conditions and special requirements. I identified and analyzed problems by gathering and writing information from both oral and written sources then I developed immediately a course of action to find solutions and resolved the situation.

Dates (from – to)

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