**EWANG**

[**Ewang.361244@2freemail.com**](mailto:Ewang.361244@2freemail.com)

**OBJECTIVIVES**: A highly motivated, confident account manager with exceptional multi-tasking and organizational skills. Having extensive experience of identifying the needs of corporate customers and of running and delivering sales and marketing campaigns for key clients. Possessing a significant record of achievement in account management and able to quickly understand the mission, vision and values of an organization.

Now looking for a new and challenging managerial or consultancy position, one which will make best use of my existing skills and experience and also further my personal and professional development.

**SUMMARY OF SKILLS**

• Well-versed in greeting customers professionally  
• Particularly effective in maintaining solid product knowledge  
• Hands-on experience in display maintenance and housekeeping  
• Special talent for operating a computerized point of sale cash register and inventory management system  
• Working knowledge of reconciling daily sales and prepare deposits  
• Adept at merchandise inspection, tagging, stocking and display  
• Proven proficiency with arranging merchandise to maintain the highest level of visual presentation  
• Demonstrated ability to achieve sales targets with assigned accounts by partnering with customers in a counseling relationship  
• Highly skilled in building new business and grow assigned region by prospecting sales prospect, attracting the attention of possible customers and networking to put together a contact base  
• Working knowledge of the relevant industry and business operation  
• Thorough understanding of reviewing new product developments and sales techniques on a continuing basis  
• Proven ability to develop a complete and broad technical knowledge of all business products

**WORK EXPERIENCE**

**CHEEKY MONKEY PLAYLAND**

**BRANCH MANAGER** OCT 2016 – TILL PRESENT.

* Strategically planning and executing large scale & high-end events across the country.
* Producing detailed proposals for event time lines, venues, suppliers, legal obligations, staffing and budgets.
* Managing large budget event campaigns.
* Finding suitable and commercially viable venues for events.
* Working with marketing teams to publicize events.
* Sourcing high quality hosts and entertainers.
* Defining sales, revenue targets and performance objectives.
* Managing customer relationships.
* Building strong, loyal customer relationships at a senior level within key customers.
* Managing promotional days, launch activity and material distribution.
* Dealing with Health & Safety issues as well as Risk Assessments.
* Researching markets to identify opportunities for events.
* Negotiating with the event organizers

**SKECHERS (Apparel Group LLC) DUBAI**

ASSISTANT STORE MANAGER OCT 2014- SEPT 2016

• Welcome customer as they arrive with a smile  
• Ask customer how they can be helped  
• Provide customers with product information that they need  
• Escort customers to the correct aisles  
• Explain product features and warranty agreements  
• Demonstrate the working of a product when the customer asks  
• Provide customers with information on daily deals and promotions  
• Ensure that all products are well stocked and are easy to reach  
• Assist customers by taking down products that may not be easy to reach  
• Provide information regarding each product and any discount offers associated with it  
• Make sure that work area and aisles are clean and shelves are dusted properly  
• Respond to customers’ requests and concerns in a resourceful manner  
• Handle cashier duties by taking cash or credit cards in exchange of goods sold  
• Manage product returns and exchanges

**Airport Customer Service Agent**

PHUKET INTERNATIONAL AIRPORT THAILAND

DEC 2012 – OCT 2014

* Assisting passengers with accessing airport facilities
* Guiding passengers and answering questions at the ticket counter and assigning seats
* Issuing boarding passes, processing ticket changes, and making reservations
* Following and requesting passengers to adhere to airport regulations
* Assisting in the safety of the airport and boarding process
* Selling tickets and completing sales reports

EDUCATION

UNIVERSITY OF BUEA, CAMEROON

BACHELOR’S DEGREE (BUSINESS ADMISTRATION) AUG 2011

**REFERENCE:**

**UPON REQUEST**