Akademia.361304@2freemail.com

  **SPECIALIZATION: MARKETING & IT**

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| **Course** | **Institute & Board** | **Year of****Passing** | **Aggregate****Percentage** |
|  PGDM | AICTE approved ASBS MBA | 2015 | 62% |
| B.C.A | Yashwant Rao Chavan Maharashtra Open University | 2013 | 67% |
|  B.Com | Ramanand Arya D.A.V College Bhandup Mumbai University | 2013 | 64.57% |
|  H.S.C. | Ramanand Arya D.A.V College Bhandup Maarashtra Board | 2010 | 56.59% |
| S.S.C | Smt .N.G.Purandare High school Mulund(w) Maharashtra Board | 2008 | 67.69% |

**Academics**

**Key Skills**

* Analytical
* Process Oriented
* Team Player

**Internship**

 **Company – GETIT INFOMEDIA Duration : May2014-July2014 (2 Months)**

 **Role : Digital Education Project**

* Create awareness about digital media in the mind of small medium enterprise.
* Promotion of portal “askme.com” through emailers and cold calling.
* Meeting with owner of SME’S.
* Generate business leads for organisation.

**Work Experience**

**Company : American Express Servics India Ltd (AESIL) MUMBAI INDIA**

 **Duration : May 2015 to Septmber 2016(1Year 4 Month)**

 **Role: Assisant Relationship Manager**

* Cold calling
* Telly calling & Fixing the appointment of HNI client & sale credit cards.
* Organising group presentation for clients
* Reference generation from existing customers.
* Generating database from various medium.
* Oranising group presentation of managers for AMERICAN EXPRESS CARDS
* Touch based of existing customers for using these card

**Company : RAK BANK DUBAI UAE**

 **Duration : Oct 2016 to till date**

 **Role: Relationship Officer for retail banking**

* Cold calling
* Offer payroll solution to companies
* Selling credit card & personal loan to client
* Organising group presentation for clients
* Refrence generation from existing customers
* Generating database from various medium

**Outdoor Project Work (OPW) & Company Study**

**1**. **Company - Telawne Power Equipments Pvt. Ltd.**

Visited,studied & analysed business model.

**2. Name – Atria Mall Worli**

Studied & analysed branding & promotional activities to increase footfall in the mall.

**3. Name – Anand Niketan (NGO)**

To study & analysed the NGO sector through research to understand their business model.

**Positions of Responsibility**

* Rotractor in Rotary Club of Navi Mumbai Bayside Year 2013-2014.
* LIO CLUB MEMBER 2013-2014
* Executive member for event committee in IEIBS AKADEMIA (Organised SPOORTHI 2013, SPORTSDEMIA 2014 & AKADSYNOD 2014).

**Certifications**

* Certification of MDCIT (Master in Diploma in Computer and Information technology) Year 2010
* Cerification course of social media marketing from UDEMY UNIVERSITY Year 2014

**Extra-curricular Activities & Interests**

* **Hobbies:** Visting events & exhibition
* Represented IEIBS AKADEMIA in various intercollegiate competitions & won prizes
* Won 2nd price in management game Uma Krishna Shetty Of Management Studies & Reseach.
* Participated MYGOV.COMthat is Counsumer to Government (C2G) model**.**
* Visited Indian Science congress 2015 conference & “MAKE IN INDIA” Exhibition.
* Visited 1st Global Textile Technology & Engineering Show 2015
* Visited IEEE-IEMA Intelect Exhibition 2015
* Visited Instore asia 2015