

Mohamad

[Mohamad.361361@2freemail.com](mailto:Mohamad.361361@2freemail.com)

**Objective:**

To join a well-established organization where I can utilize my experience for the progress of the company, looking for stability and longtime workmanship.

**Academic qualification**

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| **[2014]** | **Kalamoon University** | Der Atiye, Damascus, Syria |
| Bachelor degree in Pharmacy and Medicinal Chemistry | |  |
| Graduation Project: "Determination of Serum Magnesium in Diabetic Patients" | | |
| **[2007]** | **High School Education** | Homs, Syria |

Syrian baccalaureate certificate for finishing the high school education, scientific branch from the Directorate of Education, Homs, Syria

**Languages**

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| **Arabic** | :Mother Tongue |
| **English** | :Good (speaking & writing) |
|  | National exam for attending the master degree (PBT |
|  | TOEFL test), A.L.T.C. Institute, Damascus, Syria |
| **German** | :Beginner (speaking & writing) |
|  | Beginner principles in the German language – Higher |
|  | Institute for Linguistics, Al-Baath University, Homs, |
|  | Syria |

**Experience**



**[2008 – 2010]** **Al-Saad medical drug store** Homs, Syria

* Ability to marketing and sales and the collection of customer
* The ability to open new markets and management team work
* The ability to follow the client permanently
* Supervision of the warehouse and the follow-up mechanism of action

**[2010 – 2014]** **Lama Pharmacy** Homs, Syria

During my study, I worked as a part time in **Lama Pharmacy**, Homs, which is owned by my family. I was doing the daily duties of a pharmacist assistant, serving the customers, taking care of the pharmacy, preparing the drugs orders and performing daily financial issues.

**[ April.2014- Sep.2016] Lama Pharmacy** Homs, Syria

Responsible for the day to day running of the Pharmacy. Providing a professional sympathetic and supportive service to patients and identifying the right healthcare solution to meet their needs.

* Accurately dispensing drugs to patients according to a doctors prescription.
* Checking prescriptions for errors & making sure they are appropriate for patients.
* Measuring, packaging, labeling and recording medications issued to patients.
* Instructing patients on how to use medications, possible side effects and storage.
* Contacting and working closely with other healthcare professionals.
* Answering questions from patients and staff about medicines.
* Ensuring the accuracy of all prescriptions, products and services supplied.
* Helping to develop the pharmacy's electronic discharge system.
* Managing and resolving complaints.
* Talking to regular patients to see how their treatment is going.
* Able to trains and supervise Pharmacy Assistants.
* Communicating with customers sympathetically and supportively.
* Giving private consultations when required.
* Maintaining pharmaceutical stock, creating inventories and ordering more drugs.

**[Oct.2016 – Present]** **Dr. Nutrition center** Dubai, U.A.E

* Respond to incoming sales calls
* Handled costumer service for designated territory
* Followed up on leads
* Sought referrals
* Directed sales field and expanded its customer-base – Developed, maintained and expanded business with current/new customers.

**Skills, Strengths & Attributes**



* Proficient in using PCs.
* High skills in internet & e-mail.
* Very good skills in using MS Office.
* Very good skills in sales.
* Very good skills in negotiation, communication & time management. I joined several

training courses and workshops regarding interpersonal and communication skills in the Skills & Career Center at Kalamoon University.

* Ability to work in a busy high stress environment under deadlines and the ability to manage day by day duties independently.
* Extremely quick to learn with excellent relation capabilities.

**All documents and certificates are available upon request.**