Vytautas

OBJECTIVE



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A well-organized, motivated and highly skilled **logistics, distribution & supply chain management professional** with ten years of experience is seeking a responsible and challenging position in grow oriented and progressive institution where my experience and skills will significantly contribute to the overall success of the organization and provide opportunities for my career growth.



EXPERIENCE

Glenmar Shellfish Ltd.

Union Hall, Co. Cork, Ireland.

2010 Dec – 2017 Mar

Logistics, distribution & supply chain executive

**Main duties:**

* Managing shipment of products to domestic and international markets.
* In charge of Import/Export processes by managing shipment of products to domestic and international markets: Export - (Air and Sea shipment) from Ireland to Europe, China, Japan, Australia, USA. Import - South Africa, Madagascar, Mozambique, Ecuador, Argentina, China, India, Thailand.
* Strategic purchasing & pricing negotiation.
* Building & maintaining business relationships with suppliers and customers globally.
* Monitoring and coordinating multiple warehouse operations.
* Responsible for producing daily, weekly and monthly reports and statistics on the level of sales in the organization.
* Managing the full transaction cycle, from taking order to issuing invoice.
* Checking container import documentation to prevent fraud, errors and possible delays.
* Resolving any issues that arise during export/import of products, closely working with shipping companies, port and fisheries protection authorities.
* Actively participating in helping to introduce new products to emerging markets and existing customers, by creating technical product data presentations and marketing materials.
* Working closely with board directors to ensure all daily business tasks and customer satisfaction is of the highest standard.
* Global supply chain & order management expertise.

**Achievements:**

* Creating and implementing international stock control system between in house and public cold-stores. This allowed to reduce turnaround time by 40 percent.
* Finding and securing deal for best cost effective labelling system and label supplier, which reduced labelling cost up to 60 percent. Improved and upgraded sales, stock movement, profit and loss reports, which allowed generating accurate on demand, daily, weekly, monthly, quarterly reports.
* Improved and upgraded sales, stock movement, profit and loss reports, which allowed generating accurate on demand, daily, weekly, monthly, quarterly reports.

Injuries Board.

Clonakilty, Co. Cork, Ireland.

2010 Feb – 2010 Apr

(College work placement)

Claims Process Operator

**Main duties:**

* Setting up new claims
* Inputting new claimant data into computer database
* Filing completed documents
* Opening and sorting post



EDUCATION

Project Manager

**Main duties:**

* Creating and writing personal/corporate event projects
* Analysing market, searching for new clients
* Managing a team of five assistants
* Organising and coordinating events

Abrakadabros Projektai.

Klaipeda, Lithuania.

2006 Feb – 2009 Feb

Rossa College.

Skibbereen, Ireland.

2009 Sep – 2010 May

* FETAC Level 5 Certificate in Business & Computers
* ECDL (European Computer Driving License)
* ECDL Advanced Word Processing
* Studies in Business and Marketing

Klaipeda Business College. Klaipeda, Lithuania.

2006 Sep – 2009 Apr

* Studies in Performance Directing

University of Klaipeda.

Klaipeda, Lithuania.

2001 Sep – 2004 May

LANGUAGES



Lithuanian Native

English Fluent

Russian Fluent



SKILLS

* Excellent computer skills (advanced MC office knowledge), Adobe Photoshop, Adobe InDesign.
* Hard working, loyal, reliable, self-motivated, quick learner
* Great communication, interpersonal and organizational skills
* Able to work autonomously and as a part of a team
* B category driving license

Available on request.

REFERENCES

