**GABRIEL**

**Email:** **GABRIEL.361447@2freemail.com**

**PERSONAL DETAILS**

Date of Birth : 3rd December 1983

Gender : Male

Nationality : Kenyan

Marital Status : Married

Religion : Christian

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Visa status : Visit Visa

Languages : English, Kiswahili and Arabic

**CAREER OBJECTIVE**

To work in an organization where I will be able to put into practice my professional skills for the growth of the organization, make it a better place than I found it.

**PERSONAL ATTRIBUTES**

To use my professional knowledge to contribute positively to the development of the society, institutions and my employer through advancement in knowledge and hunger to learn and willingness to share knowledge with others and gain useful professional experience to develop my career objectively.

**EDUCATION BACKGROUND**

2017 Unique College

 **Certificate in Computer Packages**

2004 Turkey Driving School

 **Driving Class BCE**

2002 Mariko Secondary School

 **Kenya** **Certificate of Secondary Education**

1998 Ndoroto Primary School

 **Kenya** **Certificate of Primary Education**

**WORKING EXPERIENCE**

**2012-2016 Al Marai, Saudi Arabia**

 **Position: Sales Representative**

 **Duties and Responsibilities**

* Source and develop client referrals
* Prepare sales action plans and strategies
* Schedule sales activity
* Develop and maintain a customer database
* Develop and maintain sales and promotional materials
* Plan and conduct direct marketing activities
* Make sales calls to new and existing clients
* Develop and make presentations of company products and services to current and potential clients
* Negotiate with clients
* Develop sales proposals
* Prepare and present sales contracts
* Conduct product training
* Maintain sales activity records and prepare sales reports
* Respond to sales inquiries and concerns by phone, electronically or in person
* Ensure customer service satisfaction and good client relationships
follow up on sales activity

**2005-2010 Brookside Dairy Firm**

 **Position: Sales Representative**

 **Duties and Responsibilities**

* Maintain sales activity records and prepare sales reports
* Respond to sales inquiries and concerns by phone, electronically or in person
* Ensure customer service satisfaction and good client relationships
follow up on sales activity
* Perform quality checks on product and service delivery
* Monitor and report on sales activities and follow up for management
* Carry out market research and surveys
* Participate in sales events
* Monitor competitors, market conditions and product development
* Generate and qualify leads
* Source and develop client referrals

**HOBBIES**

Travelling

Socializing

Making new friends

Listening to music

**REFEREES**

**Up on request**