

**Mohammed**

**Store Manager**

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**PERSONAL SUMMARY**

Khamis runs a store like it’s his own personal business, and is someone who always under promises and then over delivers. he has a sharp and switched on mind and an impressive track record as a store manager. he has experience of working in a variety of retail fields such as FMCG, Commercial , and is someone who can bring an assortment of **valuable and in-demand skills to your operations. As a true professional he will develop a** sales culture amongst staff and ensure that each employee is adequately trained to carry out their job. Right now he is looking for a suitable position with a company that offers a wide range of exciting and fulfilling career opportunities.

**Work experience**

**Deputy Manager** **at** **Carrefour Market June 3 , 2009 to September 25 ,2015**

**DUTIES:**

* Assisting the Branch Manager at operational level in the planning and execution of all work related duties.
* Proactively building, developing and maintaining relationships with all staff members.
* Communicating information to staff and supervisors in a professional manner.
* Assisting customers with their questions, problems and complaints.
* Controlling and monitoring stocks, expiry date of goods, etc.
* Managing the stores expenses.
* Managing the store’s inventory.
* Sales / Margin P&L study and action plans.
* Market and competitors survey.
* Completes store operational requirements by scheduling and assigning employees, following up on work results.
* Keeping the store clean, organized and uncluttered.
* Delivering sales according to the sales plan.
* Formulate pricing policies

**Work experience**

**Store manager at Margo supermarket, Dubai November,2015 to November 2016**

**DUTIES :**

* Maintains store staff by orienting, and training employees.
* Maintains store staff job results by coaching, counseling, and disciplining employees; planning, monitoring, and appraising job results.
* Achieves financial objectives by preparing an annual budget; scheduling expenditures; analyzing variances; initiating corrective actions.
* Identifies current and future customer requirements by establishing rapport with potential and actual customers and other persons in a position to understand service requirements.
* Ensures availability of merchandise and services by approving contracts; maintaining inventories.
* Formulates pricing policies by reviewing merchandising activities; determining additional needed sales promotion; authorizing clearance sales; studying trends.
* Markets merchandise by studying advertising, sales promotion, and display plans; analyzing operating and financial statements for profitability ratios.
* Secures merchandise by implementing security systems and measures.
* Protects employees and customers by providing a safe and clean store environment

**PERSONAL.**

* Having a hand’s on attitude to all work related and managerial issues.
* Approachable with a friendly outgoing personality.
* Extensive PC skills including MS Outlook, MS Word, and MS Excel.
* Physically fit and able to stand and walk for long periods of time.
* Trustworthy and able to work in total confidence.
* Ability to work positively with others.
* Willingness to learn new skills.
* Logical, passionate and determined when approaching problems.

**AREAS OF EXPERTISE**

MANAGEMENT

* Ensuring that all work is carried out to the highest standards.
* Able to take on and do the duties of a general manager.
* Experience of leading multi-discipline teams and working with external bodies.
* Developing and motivating teams to do better.
* Always driving for continuous improvement of performance.
* Ability to handle emergency situations as they arise.
* Able to deputies in a manager’s absence.
* Good understanding of Humans Resources.

**QUALIFICATIONS**

Institute: Business Administration: 2005- 2007

**Personal data**

NATIONALITY: *Palestinian/Syria*

SEX: *male*

MARITAL STATUS: *Married*

DATE OF BIRTH: *April 10, 1987*

*UAE driving license: 2012*

**REFERENCES**

Available on request

I hereby declare that the above mentioned are true and of my belief. If you give an opportunity, I assure you that I will render my service to the utmost satisfaction of my superiors