##### john dio picture.jpgJOHN

##### [John.361811@2freemail.com](mailto:John.361811@2freemail.com)

CAREER OBJECTIVES

To pursue a sales leadership position in which my sales and marketing experience, communication skills, and self motivation will be utilized to help achieve company objectives.

EMPLOYMENT HISTORY

1. **SALE AND MARKETING EXPOSURE**

**1. SALE and MARKETING REPRESENTATIVE**

**3-V RICE MILL September 2015-February 2017**

Job Duties:

* Responded to all customer inquiries thoroughly and professionally
* Greeted customers in a timely fashion, while quickly determining their needs.
* Answered customer question about product availability and shipments times.
* Accurately logged all daily shipping and receiving orders.

1. **SALES EXPOSURE**
2. **SALES REPRESENTATIVES**

**SAN MIGUEL CORPORATION** **April 2011-February 2014**

Job Duties:

* Maintained Friendly and professional customer interactions.
  + Work with customer and outside sales to provide a high level of customer services.
  + Provide some strategic plans to the valued customers so that they will patronized our product.
  + Make calls and communicate with customers to sell products
  + Initiate some ideas to sell the products.

1. **SALE AND MERCHANDISER EXPOSURE**

**1. COCA-COLA BOTTLING PHILIPPINES May 2006-August 2010**

Job Duties:

* Prepared merchandise for sales floor.
* Suggested accessories and complementary purchases.
* Accepted and processed returns.
* Maintain adherence to all company protocols.
* Provided repeat customers with exceptional care and attention.

TRAINING INFORMATION

* ENTREPINEW - Molding a new breed of Filipino Entrepreneurs
* ENTREPINEW - Managing business operation
* COCACOLA - Sales handling and customer service
* SAN MIGUEL - Developing competencies in the HR game

EDUCATION INFORMATION

**Course: BACHELOR OF SCIENCE IN COMMERCE MAJOR IN MANAGEMENT**

**College:**  **CENTRAL PHILIPPINE UNIVERSITY**

PERSONAL INFORMATION

**Age :** 31

**Date of Birth :** September 10, 1985

**Civil Status :** Married

**Citizenship** : Filipino