**SACHIN**

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**Career Objective**

**To work in an organization that provides an opportunity to gain acquaintance and experience. Wish to optimally**

**Utilize my potential and add value to the organization.**

**Key Skills**

* **Flexibility in adapting to a new environment & learning things fast.**
* **Build and strengthen relationships with customers thereby ensuring high customer-satisfaction.**

**Professional Experience**

1. **Worked as a Store Manager for “LANDMARK INTERNATIONAL” in Saudi Arabia from 26th Oct 2014 TO 20th Dec 2016.**

**Responsibilities**

* **Responsible for overseeing the Entire Store Operations.**
* **Ensure the highest level of service is provided to customers.**
* **Maintaining daily floor walk checklist.**
* **Responsible for store staff training, coaching and motivating employees.**
* **Maintaining store Visual Merchandising display arrangement.**
* **Daily team brief and directing all activities to achieve store sales, targets, goals.**
* **Review and analyse store sales against budgets and team performance on KPIs.**
* **Develop and maintain efficient inventory management,**
* **Maintaining ambience of the store as per the company standard.**

1. **Worked as a store manager for “CANE LINE” from 17th March 2012 TO 20th Oct 2014.**

**Responsibilities**

* **Ensure efficient handling of customers and maintaining high service standards..**
* **Maintains a database of potential customers and initiates regular follow up.**
* **Responsible for profit and loss of the store.**
* **Responsible for the discipline, training and motivation of sales team.**
* **Responsible for internal audit of stock movement.**
* **Stock replacement as per requirement.**
* **Managing the inventory of the store.**
* **Handling customer complaints.**
* **Keeping track of ordered stock.**
* **Responsible for accounting, cash handling and daily bank deposits.**

1. **Worked as an Asst Store Manager for “THE BOMBAY DYEING & MFG.CO.LTD” from 15th Feb 2008 TO 16th March 2012.**

**walk checklist Responsibilities**

* **Ensure the highest level of service is provided to customers.**
* **Team briefing on stores daily sales, target, goals and achievements.**
* **Analyzing on bill size, conversion, footfall and contribution.**
* **Responsible for audit of stocks of the store.**
* **Responsible for cash counter without any short or excess of cash.**
* **Resolve customer’s complaints by determining optimal solutions.**
* **Maintaining sales report, stock report, inward & outward report.**

1. **Worked as a Customer Service Assistant for “SHOPPER STOP” from 15th Jan 2007 TO 10th Feb 2008.**

**Responsibilities**

* **Handling Customers, briefing about the products.**
* **Ensure proper display & required stocks on the floor.**
* **Maintaining report of moving and non-moving products.**
* **Stock order as per the requirement.**
* **Ensure proper billing and inform about ongoing offers.**

**Education**

* **Bachelor of Commerce**
* **Higher secondary school**
* **Secondary School**

**Computer Proficiency**

* **MS-Office**
* **Internet Applications**

**Languages Known**

* **English, Hindi, Marathi, Gujrati, Kannada and Arabic**