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| **Sunil**    [**Sunil.362937@2freemail.com**](mailto:Sunil.362937@2freemail.com)  **CERTIFICATIONS**  ~Hadoop  ~Machine Learning  ~Executive Management | ***Software Development Manager***  ***Preferred Location: Mumbai/ Hyderabad/ Pune/ Delhi***  Scaling new heights of success with hard work & dedication and leaving a mark of excellence on every step; targeting managerial assignments in **Software Development**   * A competent professional with over 17 years of commendable success in Data & Telecom Domain, Homeland Security & New Product Development * Front-led large-scale business application architecture and design efforts; resolved integration and interface issues between various applications or systems with focus on optimizing application performance and scalability * Successfully worked with International companies in India, US, UK * Networked with the client’s Business and IT teams to gather, define, clarify and refine requirements; guided the architecture and design of applications * Managed a variety of tasks as part of IT Projects including vertical integration (web, service, data, & security) & application lifecycle management * Directed and mentored a pool of Solution Designers, Architects, Vendors and Customers across delivery centers * Strong analytical, problem solving, relationships & organizational capabilities with exposure of working in multi-cultural work environments |

**DOMAIN EXPERTISE**

* Project & Program Management
* Process Migration
* GAP Analysis
* Defect Management
* Cross-functional Coordination
* Product/ Application Development
* Process Improvements & Reengineering
* Manpower Leadership
* Operational Excellence
* Data & Telecom Domains
* Software Development
* Project Management
* Research & Development
* Service Delivery Management
* Risk Management
* Transition & Enhancement
* Team Management
* Client Relationship Management

**HIGHLIGHTS**

* Experience of working Internationally (India, US & UK)
* Key member of the Core Project Strategic Group while working at Rolta, Mumbai
* Spearheaded new product development initiatives around Critical Infrastructure Protection
* Possess Certificate of Business Excellence, Leading Innovative change HAAS School of Business, UC Berkeley
* Directed new product development initiatives around Critical Infrastructure Protection
* Credited and awarded certificate of achievement in Rolta for the contribution in acquisition of product from the partner
* Managed teams with a transnational and cross cultural footprint
* Successfully acquired Marine Security product from partner and led team to have first release

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**ORGANIZATIONAL EXPERIENCE**

***Oct’10- Aug’16 with Rolta India Ltd., Mumbai as Group Manager, Engineering***

**Key Result Areas**

* Pioneering overall operations for implementing projects concerning scoping, planning, requirement & gap analysis including interfacing needs, client training, resource mobilization, execution within cost & time parameters
* Examining situations and developing alternative solutions based on experience, research, team input and imposing guidelines conceptualizing ideas & able to convert them into programs/projects
* Spearheading product vision, strategy, roadmap and release plan; this consists of business cases formulation, presentation of proof of concept, and prototyping, partner direction and detailed requirement analysis
* Collaborating with an onsite team for acquiring product from US partner
* Coordinating development work between Partner and Rolta for meeting Rolta’s envisaged requirements
* Leading the Home Land Security Product release as per roadmap decided by the management
* Seamlessly completing release, defining and containing the scope of release, risk identification and its mitigation, defining technical feasibility of requirements and its estimation

**Achievements**

* Successful acquisition of the Marine Security Product from the partner; added marine security product to Rolta’s security solution suite which increased Rolta eligibility/suitability to win contract/tender
* Developed new product, critical infrastructure protection, for land security adding value to Rolta
* Self-contribution and effort in acquisition was recognized and duly awarded
* Supervised 20 Implementation Projects and have been a part of the Core Project Strategic Group while working at Rolta, Mumbai
* Took up challenge of developing Mobile Android development and got it successfully implemented

***Oct’04-Apr’10 with Avaya India Pvt. Ltd., Pune as Lead Technical Specialist***

***Key Result Areas***

* Front-led India Team to ramp up on the product knowledge and increased team’s contribution in product releases
* Established development lab to have right infrastructure and instrument to process telephonic development in India
* Acknowledged as subject matter expert for SIP Signaling Component
* Engaged in charting requirements & delivered them best solutions which involved evaluation and definition of scope of project and finalization of project requirements
* Bridged the gap between various internal departments namely Quality Assurance, Product Operations and Production Support
* Conducted system study and coordinated with team members for product documentation, system design & integration, application maintenance
* Transformed cooperation and communication between departments, from a reactive approach to a proactive and team-oriented one that spanned all teams who were involved with full product value chain
* Reinvigorated the company with detailed design and technical software application requirements
* Examined user needs and software requirements to determine viability of design within time and cost constraints
* Provided effective coordination between the applications and developments unit, IT operations and network unit and other departments in the group

**Achievements**

* Developed Shared Control Component as part of Unified Communication Solution that enabled the hard phone integration; facilitated existing user seamless migration to Unified Communication Solution
* Successfully effected first IVR release which gave capability for an independent release (Pune Center)
* Directed team to contribute first release from Avaya Pune Center
* Delivery process based on Agileresulted in an early release of the product
* Program managed key engagements for the clients such as Mariner and BSF
* Implemented sanity which resulted in significant reduction of the turnaround of every release
* Successfully reduced the time to fix bugs from 2-3 days to few minutes through automated testing and simplified building of software
* Conducted automated tests every night which resulted in increasing stability of the quality of the product
* Led the entire US & Indian Team for the development process to close down any lose ends of the requirements for the product

***Feb’02-Sept’04 with Bigates Software Pvt. Ltd., Mumbai as Senior Software Developer***

***Key Result Areas***

* Governed software design and development while being focused on company’s needs
* Advanced with the team members to plan, design and develop robust solutions
* Designed and implemented scalable applications for the information identification, analysis, retrieval and indexing
* Implemented designs which included experimentation and multiple iterations
* Developed WACD product of Avaya, Bigates being the subsidiary of Avaya, Voice-XML parsing utility for IVR product of Avaya and numerous plug-ins for publication tools used by print media

**Achievement**

* Drafted tool to migrate the ACD Schema of earlier version to newer version which helped users to swiftly migrate from older version to new version

**PREVIOUS EXPERIENCE**

**Apr’00-Oct’01 with Mahindra British Telecom, Mumbai as Software Developer**

**Highlights:**

* Led development of interactive service for passenger entertainment and service for leading airlines
* Successfully developed the printer device drivers to print content to remote printers over internet; won the contract for the software development

**Apr’99 – Mar’00 with Mastek, Mumbai as Software Developer**

**Highlights:**

* Successfully transitioned the knowledge of “Container Tracking” application to India, facilitated contract for offshore maintenance project
* Enhanced and maintained applications that tracked sea land containers across North America

**Oct’97-Apr’99 with Sansui Software Pvt. Ltd., Mumbai as Software Developer**

**Highlights:**

* Developed plug-in to automate arrangement of classified ad, reduced time from hours to few minutes, saved valuable for publication
* The classified ad plug-in also suggested arrangement that maximizes the number of ad fit on a single page; increased the number of ad placement on the classified ad page

**ACADEMIC DETAILS**

2015Berkeley Executive Program Management from HAAS School of Business, UC Berkeley**,** Berkeley, CA, USA

1996 GNIIT from National Institute of Information & Technology, Mumbai with A+

**TECHNICAL SKILLS**

* C++, Java, C#, .Net
* Hadoop
* Web Services
* Android

**PERSONAL DETAILS**

**Date of Birth:**  6th September 1974

**Languages Known:** English, Hindi, Marathi, Gujarati and Bengali