**Nadim**

[**Nadim.36349@2freemail.com**](mailto:Nadim.36349@2freemail.com)

**Personal Details**

Gender: Male

Date of Birth: July 7, 1990

Nationality: Egyptian

Marital status: Single

Driving License: International Driving License

**Work Experience**

**Etisalat Egypt**

Etisalat Egypt is a subsidiary of [Etisalat](https://en.wikipedia.org/wiki/Etisalat) U.A.E and the first [3.5G](https://en.wikipedia.org/wiki/3.5G) network operator in [Egypt](https://en.wikipedia.org/wiki/Egypt). Etisalat Egypt is one of 15 service providers managed by Etisalat in the Middle East, Asia and Africa

**01/2015--11/2016 Sales Executive** at Etisalat Egypt

**Reporting to: Sales Team Supervisor**

**Where involve the following roles:**

* To achieve sales target by managing and developing sales among mobile phones stores.
* Identifies meets & persuades key contacts, influencers and decision makers in the mobile shops to use Etisalat product.
* Train sales channel staff in Etisalat phone booths in sales shops.
* Issuing Letter for ministry of tourism for each Umrah group for Visa Issuing.
* Increase distribution by identifying and enrolling new & alternate sales channels.
* Plans, identifies & conducts sales promotions based on statistical analysis & liaises with concerned sales channel to promote the product.

**06/2014—8/2014** **Sales Operation** at All Trans Int. (CFS)

**Reporting to: Operation Manager**

**Where involve the following roles:**

* Handling cargo import & export among cities up on client’s requirements.
* Assist in giving the quotations to the customers.
* Ensure to keep a competitive company rates in the market.

**09/2013—06/2014**  **Logistics Coordinator** at Alexandria for Handling Equipment’s and spare parts

**Reporting to: Commercial Manager**

**Where involve the following roles:**

* Handling deals and trades for foreign companies up on domestic company’s requirements.

**Education**

2007 – 2012 Arab Academy For Science And Technology

Faculty of Logistics (English Department), International Trade Logistics Management

Alexandria, Egypt

**Language Skills**

Arabic: Mother Tongue English: Very Good

**Personal Skills**

1. Analytical thinking and attention to detail.
2. Comfortable interacting with people with diverse cultures.
3. Proven competency, sincerity and hardworking qualities.
4. Consistency in quality work with professionalism, dedication and proactive nature.
5. Focused, innovative, flexible and persuasive personality.
6. Leading & dealing effectively in a multicultural environment.

**Computer Skills**

1. Microsoft Office
2. Internet Browsing
3. Email

**References**

1. Available upon request