**Nurul.363772@2freemail.com**

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NATIONALITY : Malaysian

DATE OF BIRTH : December 7th 1988

**PROFESSIONAL EXPERIENCE**

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MARCH 2013 – NOW : PHARMANIAGA BERHAD (MALAYSIA)

 BUSINESS EXECUTIVE (MEDICAL REPRESENTATIVE)

* identifying and establishing new business
* organising appointments and meetings with community- and hospital-based healthcare staff
* managing budgets
* demonstrating or presenting products to healthcare staff including doctors, nurses and pharmacists
* attending and organising trade exhibitions, conferences and meetings
* meeting both the business and scientific needs of healthcare professionals
* keeping up to date with the latest clinical data supplied by the company, and interpreting, presenting and discussing this data with health professionals during presentations
* maintaining detailed records
* reviewing sales performance
* writing reports and other documents
* reaching (and if possible exceeding) annual sales targets
* developing strategies for increasing opportunities to meet and talk to contacts in the medical and healthcare sector

JULY 2009 – AUGUST 2011 : KPJ PENANG SPECIALIST HOSPITAL

 PHARMACY ASSISTANT

* Receive written prescription or refill requests and verify that information is complete and accurate
* Preparation of medications for patients
* Maintain proper storage and security conditions for drugs
* Responding to questions or requests.
* Assist customers by answering simple questions, locating items or referring them to the pharmacist for medication information.
* Establish and maintain patient profiles, including lists of medications taken by individual patients

**EDUCATION**

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| **YEAR** | **QUALIFICATION** | **SCHOOL / INSTITUITION** |
| 2006 - 2009 | Diploma in Pharmacy | Universiti Teknologi Mara, Pulau Pinang |
| 2005 - 2006 | Matriculation | Malacca Matriculation College |
| 200 - 2004 | PMRSPM | Tunku Kurshiah College |

**COMPETENCE SKILLS**

* Fluent speak and written in Malay and English
* Basic knowledge in Arabic and willing to learn more
* Excellent computer skills
* Excellent communication, negotiation and sales skills.
* Highly self motivated and ambitious
* Demonstrates ability to perform demonstration
* Able to manage multiple projects at one time
* High learning abilities and continuous desire to increase knowledge

**ACTIVITIES AND INTEREST**

* Marathon ( running for Full Marathon)
* Outdoor activities ( rock climbing, hiking)
* Travelling
* Joining Medical Talk and conferences
* Learning new skill

**WORK PREFERENCES**

EXPECTED SALARY :AED 15,000 (NEGOTIABLE)

WILLING TO TRAVEL : YES

DRIVING LICENSE : YES