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| PAGE 1 OF 2  **Mohammed | BBA, MBA**  **G:\scan0001 (11).jpg**  [**Mohammed.364116@2freemail.com**](mailto:Mohammed.364116@2freemail.com)   |  | | --- | | **Career Objective:**  To add value to the Organization by employing my strong academic knowledge and enthusiasm in the areas of Commerce, Sales/Marketing wherein I can significantly contribute to Organization’s success in meeting its objectives. To obtain a challenging position in Commerce stream that enables me to learn, allows for advancement and to achieve excellence by meeting the Corporate objectives thereby paving the way for personal and professional development. |  |  |  | | --- | --- | | **Key Expertise:**   * Bachelor of Business Administration & Master of Business Administration * Sound knowledge of Sales & Marketing * Sound knowledge of Finance | * Quick learner * Good presentation skills * Good knowledge of Excel/Power-point |  |  | | --- | | **Work Experience:**  **Employer:**  **Arafah Clothes Collection**  A wholesale unit in readymade garments.  **Position:**  **Sales Executive**  **Dates: November 2015 to December 2016**  Job Profile.   * Responsible for assigned sales targets. * Present, promote and sell products/services using solid arguments to existing and prospective customers * Dealing with customer complaints effectively and promptly. * Ensure maximum customers satisfaction by providing standard quality & service. * Prepare and deliver sales proposals. * Organizing and attending joint sales calls with vendors. * Providing solutions to customer’s problems * Product introduction of new releases. * Performing maintenance and updating of customers’ accounts including contact names for future sales. |      |  | | --- | | **Summer Internship:**   * Project done on the topic of **“A study on customer satisfaction on Nilgiris Supermarket", Mangalore, India.**   **Other Activities:**   * Attended various extracurricular activities in college focusing leadership and personal development. | |

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| PAGE 2 OF 2   |  | | --- | | **Education & Memberships:**   * **Master’s in Business Administration**, INSTITUTE OF BUSINESS MANAGEMENT & RESEARCH, Sikkim Manipal University (SMU), Bangalore, India – **October 2015**, with the **Specialization in Marketing** * **Bachelor of Business Administration**, AHAMS’ Anjuman Institute of Management, Bhatkal, Karnatak Dharwad University (KUD), India – **March 2013**, with the **Specialization in Marketing** |  |  | | --- | | **Systems Knowledge & Other Skills:**   * MS Office – Good knowledge of MS Excel, MS Word and PowerPoint Presentation * Eloquent Internet user |  |  | | --- | | **Personal Traits:**   * Disciplined, Dedicated and Determined. * Confident and Quick learner * Hardworking * Good Communication and interactive skills. * Highly ambitious & enthusiastic. * Eager for personal, corporate success |  |  |  | | --- | --- | | **Personal Information:**   * Year of Birth 1991 * Gender: Male * Nationality: Indian * Languages: English, Hindi | * Visa Status: Visit Visa * Marital Status: Single * Current Stay: Dubai, United Arab Emirates | |