**DEEPAK**

**DEEPAK.364360@2freemail.com**

**PROFESSIONAL PROFILE**

 A graduate with over Eighteen months and two year of intermittent employment experience (while at university) together with **Bachelor of Engineering Degree in Mechanical Engineering.** Trained to work productively in a host of manufacturing fields, including automotive, pharmaceutical, electronics, research and development, technical sales, marketing, services and field support. Ability to use modern technologies and tools to diagnose and solve engineering problems, saving substantially on time, costs and other resources. A team player with strong communication and interpersonal skills, including fluency in French. Highly adaptable to new environments, challenges and increasing levels of responsibilities.

**EDUCATION**

**Matricution with 75%**

Haryana Board of School Education ,Bhiwani, Haryana. 2008

**Senior Secondary with 65%**

Haryana Board of School Education ,Bhiwani, Haryana. 2010

**Bachelor of Technology Degree in Mechanical Engineering** **with 65%**

Rawal Institute of Engg & Technology affiliated from M.D.U Rohatak, Haryana. 2010-2014

**Certificate in Screw Compressor and Reciprocating Compressor**  7DEC-19DEC 2015

* This program covers ways to solve engineering problems of screw and reciprocating compressors during services and commisioning.

**OVERVIEW OF SKILLS AND EXPERIENCE ACQUIRED THROUGH TRAINING**

***Advanced Manufacturing*** –

knowledge of risk assessment and advanced engineering, including material handling, transport systems and storage systems, lean production and agile manufacturing, flexible and re-configurable manufacturing systems,

 ***Technical Sales, Training and Development***

Collaborate in team sales presentations of technical complexities with strong emphasis on helping the sales team to win new contracts and/or increasing business with existing accounts

Maintain a high degree of morale and efficiency by providing ongoing support and motivation to crew members and the sales force.

 ***Staff & Project Management***

Plan, organize and lead team members to complete special assignments; provide ongoing leadership, training and motivation to team members. Manage and review projects to ensure accuracy and completeness. Monitor work performance and prepare performance reviews for team members upon completion of projects as well as annual performance reviews.

**ENGINEERING & BUSINESS EXPERIENCE**

 JCB INDIA PRIVATE LIMITED, FARIDABAD, HARYANA, INDIA. 2012

 (summer training)

 Junior engineer

* Modeled complex parts and assemblies to produce results quickly and easily.

 JCB INDIA PRIVATE LIMITED, FARIDABAD, HARYANA, INDIA. 2014

 (summer training)

 Engineer

* I was workingas a Trainee under the assembly & dispatch department. It was six month training under my education program.

 **AXIS BANK, HARYANA, INDIA** 2014-16

 (part-time)

 **Insurance sales Officer**

* Promoted and the sale and service of bank products and service using product knowledge, excellent salesmanship and a high degree of professionalism.

 **SVML PNUEMATIC ENTERPRISES DEALER OF**

 **KIRLOSKAR PNEUMATICS CO. LTD, PUNE, INDIA.**  2015-16

 (full-time)

 **Marketing Sales and Service Engineer**

* I have hand on experience of service maintenance and Marketing of Air Compressor as an Service Officer in this company from September 2015 till October 2016.

**Current Projects :- *On Visit Visa as an Sales Representative from 09 April, 2017 to 07 June, 2017 Issued by Dubai.***

**SELECTED ACCOMPLISHMENTS**

* Played a key role in team sales presentations which led to acquiring large contracts with major corporations such as **Thermal power plant, Panipat, India Imperial Auto, India.**
* Reduced warranty claims/repairs by less through detailed quality control inspection of projects upon completion and analysis of failure reports.

 **COMPUTER SKILLS:-**

* Microsoft Word, Excel and PowerPoint
* Ability to learn new computer applications quickly and independently

 **AREA OF INTEREST: -**Purchase, Technical Marketing, Techno-Sales and Services.

 **HOBBIES AND INTERESTS:-**Music**,** Travelling, song writing, Freaking out with Friends, cricket basketball.

 **STRENGTH: -**Quick Learner**,** Cooperative**,** Keen in Learning new things.

DECLAIR

The details are given above are true and correct to the best of my knowledge. I am a hardworking, efficient and extremely co-operative person and wish to grow with your firm. I would be delighted if you give me opportunity.