Jahnavi

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## Professional profile

A enthusiastic and challenging Masters student in industrial management, with a unique combination of skills and capabilities acquired during studies and work experience. Able to demonstrate strong customer focus combined with a proven commitment and analytic excellence to the achievement of targets and business objectives. Is extremely creative, organized, self-motivated and possesses excellent interpersonal skills and the ability to communicate professionally with customers and management alike. Quick to familiarize with the sales , marketing, research on latest technologies and industry developments while demonstrating a logical and analytical planning to solving complex problems and issues. Enjoys being part of a successful and productive team and thrives in highly efficient and challenging working environments.

## Objective

Currently looking for new challenging work place strategy planning and management in marketing, research, logistics, production or operations. one that will make best use of my existing skills and taking an advantage to adopt new skills, while enabling further personal and professional development.

LOOKING FOR IMMEDIATE START

## Employment history

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| --- | --- |
| **02/2013 – 04/2014** | **CRM EXECUTIVE, SSN Builders(Bangalore)** |

* Generating new clients and updating old customers about the upcoming projects and ventures.
* Gaining vital experience in explaining the Sale Agreement Process to clients
* Duties include pre sales, post sales, customer’s correspondence data analysis, sales strategy and client related reports accurately.
* Customer direct communication, dealing issues by team work and solving queries.
* Handling marketing Strategy, research, analysis and business development.

**UK Experience(sep2014-april 2016):**

* 8 months of experience as a SOCIAL MENTOR and used to be active in ICE CLUB and Conversation Club Events at Sheffield Hallam University.
* Worked in Abercrombie and Fitch as brand representative and stock associate.

## Education and qualifications

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| --- | --- |
| **Post Graduate** | **Sheffield Hallam University**-**UK** (**2016**) Project and Quality Management, Lean Operations, Six Sigma, procurement & Global Supply Chain, Manufacturing Strategy, risk analysis, Sustainability and Finance management. |
| **Bachelors** | Electronics and Communications, Bapatla Engineering College- BTECH(**2012**) |
| **Achievements** | Completing Mentor Mentee Scheme   * Participating in the Technical Exhibition by Acharya Nagarjuna University ‘VFX’ |

## Further skills

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| --- | --- |
| **IT Proficiency:** | Microsoft Word, Microsoft Excel, software configuration management, office suites |
| **Languages:** | Fluent in English, Telugu, Hindi |
| **Other Details:** | Qualified First Aider, NCC member, professional mentor |

# Personal Abilities

* Able to express ideas clearly and confidently in speech.
* Work confidently within a group.
* Adapt successfully to changing situations & environments.
* Comfortable with crm tools, research and ms excel.

# Extra Curricular Activities

* Successfully completed mentor mentee scheme.
* Served as organizer for National Technical Fest BECTAGON-2012 at Bapatla Engineering College
* Conducted the technical exhibition by Acharya Nagarjuna University, Participated in ‘VFX’ workshop.
* Responsible for public relations, design and planning & scheduling of events - finance

## Interests and activities

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| --- | --- |
| **Currently include** | Playing tennis shuttle , traveling, reading non-fiction, watching documentaries and biographies. |