**Curriculum Vitae**

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**MOHAN**

**MOHAN.364617@2freemail.com**

**Objective**

To work in an organization where I can acquire new technologies and put my best efforts for achieving individual as well as organizational goal.

**Professional Synopsis**

>Dynamic and result oriented professional with almost 12 years of sales, operations and team management experience.

>Well versed in processes with operations and management.

>Focused and hard working with excellent customer service attitude & leadership skills coupled with interpersonal and organizational skills.

>Self – starter with the ability to analyse buiseness operations and recommend strategies to optimize performance.

>Recruit, lead, motivate and develop successful sales and support teams.

>Excellent communication and presentation skills.

>Ability to innovate, Good team leader,Taking responsibility, Energetic and Committed, time management.

**Education Qualifications**

* SSLC – Canara High School Urva Managlore - Year - 1998
* PUC – St Alosius College Mangalore – Year - 2000

**Work experience**

* **Store in charge**
* Company name:-

**Levis exclusive store Mangalore – Dec- 1998 to Apr – 2000**

* **Senior Captain and Cashier**
* Company name:-

**Sagar ratna Restaurants (P) Ltd Delhi – Aug – 2000 to Dec – 2004**

* **Asst Restaurant Manager**
* Company name:-

 **Sagar ratna Restaurants (P) Ltd Delhi – Dec – 2004 to Oct – 2005**

* **Restaurant Manager**
* Company name:-

 **Sagar ratna Restaurants (P) Ltd Delhi – Oct – 2005 to Feb – 2012**

 **Vasdev Adigas Fast Food (P) Ltd Bangalore – Apr – 2014 to nov - 2015**

* **Catering Manager**
* Company name:-

**Industrial Caterers Bangalore – Mar – 2012 to May – 2013**

* **Banquet Manager**
* Company name:-

**Pappilon Residency Mangalore – June – 2013 to Mar – 2014**

 **F&B Manager**

Company name:-

 **The Grand Krishna Chikmagalur – July - 2015 - To May - 2016**

 **. . Unit Manager**

 **. . Company name :- Aryaas group of Restaurants LLC Dubai UAE**

 **. . July - 2016 to till date**

 **Computer Proficiency**

 Computer concept, Windows 7, MS Office (word, excel, power point), internet technology etc.

**Job Responsibilities**

* Plan, monitor and maximize retail budgets and product inventory, purchasing and sales
* Hiring and training the staff to achieve effective sales targets.
* Accomplishes restaurant human resource objectives by recruiting, selecting, orienting, training, assigning, scheduling, coaching, counseling, and disciplining employees; communicating job expectations; planning, monitoring, appraising, and reviewing job contributions; planning and reviewing compensation actions; enforcing policies and procedures.
* Achieves restaurant operational objectives by contributing information and recommendations to strategic plans and reviews; preparing and completing action plans; implementing production, productivity, quality, and customer-service standards; resolving problems; completing audits; identifying trends; determining system improvements; implementing change.
* Meets restaurant financial objectives by forecasting requirements; preparing an annual budget; scheduling expenditures; analyzing variances; initiating corrective actions.
* Plans menus by consulting with chefs; estimates food costs and profits; adjusts menus.
* Controls costs by reviewing portion control and quantities of preparation; minimizing waste; ensuring high quality of preparation.
* Avoids legal challenges by conforming to the regulations of the alcoholic beverage commission.
* Successful Event organization

**Personal Details**

**Languages Known :** English, Hindi, Kannada, Tulu

**Nationality :** Indian

**Marital Status :** Married

**Declaration**

I hereby declare that all the information furnished above is true to the best of my knowledge and belief. I will do my duties to the best of my ability.