Hussain

Hussain.365485@2freemail.com

PROFILE

A highly efficient, results driven and capable marketing executive with a proven ability to effectively develop manage and control relationships between the company and its target audience. Having a proven track record of quickly understanding a marketing campaigns mission, vision and objective and then communicating this to potential customers. Enjoying challenging briefs & able to work to an excellent standard under considerable pressure whilst presenting a positive image to clients & colleagues.

Now looking for a new and challenging managerial or consultancy position, one which will make best use of my existing skills and experience and also further my personal and professional development.

PROFESSIONAL EXPERIENCE

**SALES EXECUTIVE**

**Newton Star LLC.
Dubai, UAE
2017 – Present**

Job description & duties:

* Organizing sales visits
* Conducted comprehensive research on products and suppliers.
* Prepared purchase orders and handled all billing issues
* Coordinating with clients to fulfill their demands.
* Coordinate with suppliers to obtain supplies on time
* Establishing new business
* Reviewing sales performance

**MARKETING SPECIALIST**

**Shams Trading**Jeddah, Saudi Arabia
2016 – 2017

Job description & duties:

* Developed and maintained strong working relationships with vendors.
* Conducted comprehensive research on products and suppliers.
* Performed supply/demand analysis
* Prepared purchase orders and handled all billing issues
* Coordinating with clients to fulfill their demands.
* Coordinate with suppliers to obtain supplies on time
* Maintain records for all supplied inventories.
* Prepared delivery orders and coordinating with drivers for well-timed delivery

**MARKETING SUPPORT EXECUTIVE
Budget Rent-A-Car**Jeddah, Saudi Arabia
2013 – 2016

Job description & duties:

* Managing marketing events
* Handled various promotional activities with other major associations
* Assisted the designing team for different types of advertising banners and flyers
* Creating awareness & managing campaigns on social media.
* on social media and keeping record of them
* Writing reports
* Providing after-sale-service to the customers
* Analyzing and investigating price, demand and competition
* Issuing and requiring vehicle supporting documents to long-term lease customers
* Evaluating inbound and outbound international reservations

**SALES COORDINATOR
Shams Trading**Jeddah, Saudi Arabia
2012 – 2013

Job description & duties:

* Communicate with customers and other individuals for their queries
* Compiling and filing records of office activities, business related transactions, etc.
* Gained quality experience regarding office ambiance
* Developed teamwork with subordinates
* Coordination and developing personal skills

**EVENT COORDINATOR
Asia Pacific University (Student Service Dept.)**Kuala Lumpur, Malaysia
2011 – 2012

Job description & duties:

* Market research
* Developing marketing programs
* Organizing events
* Promoting university to businesses
* Successfully implemented a marketing campaign
* Represented university’s merchandises at international trade fairs
* Created interactive promotions during fairs

ACADEMIC QUALIFICATION

**2012 Master in Business Administration (I.T Sector)**Asia Pacific University (APU) / Staffordshire University – Malaysia

**2011 Bachelors (Hon’s) in Marketing Management**Asia Pacific University (APU) / Staffordshire University – Malaysia

**2008 Primary & Secondary Schooling**International Indian School – Jeddah, Saudi Arabia

SKILLS

**Computer**

Microsoft Office Suite, Oracle (ERP system), Mastero, Biquick, QL2 Tool.

**Personal**

|  |  |
| --- | --- |
| • Team-player | • Ambitious |
| • Flexible & Adaptable | • Dynamic |
| • Honest | • Trustworthy |
| • Prioritizing & Multi-tasking | • Hardworking |
| • Fresh & Cheerful | • Reliable |
| • Presentable | • Excellent Documentation skills |
| • Talented | • Excellent Leadership skills |

PERSONAL DETAILS

DOB: December 23, 1989
Driving License: Valid for Saudi Arabia and Under Process for UAE
Marital Status: Married
Nationality: Indian
Religion: Muslim
Languages: English, Hindi, Arabic