

**Sreelakshmi**

[**Sreelakshmi.365649@2freemail.com**](mailto:Sreelakshmi.365649@2freemail.com)

**PROFILE: Product Consultant Relationship Manager & Soft Skills Trainer**

Product consultant and relationship manager at a specialized networking platform involved in establishing priorities and manage internal database performance of delivery resources. Recommending new features for enhancement of the product and providing suggestions in areas that require improvement. Also experienced the duties of a soft skill trainer thus exhibiting outstanding interpersonal, motivational and presentation skills.

Key skills are:

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| Skilled communicator | Effective correspondence | Flexibility and adaptability. |
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| Emphasis on continuous | Impressive time management | Versatile |
| improvement |  |  |

**EXPERIENCE**

*FOURTH AMBIT TECHNOLOGIES PRIVATE LIMITED*

*PRODUCT CONSULTANT AND RELATIONSHIP MANAGER*

Fourth Ambit is a specialist networking platform creating value across stakeholders in the education ecosystem. A school/ college can leverage our platform to connect and engage with their key stakeholders - students, alumni, faculty, parents, corporates & well wishers. Was recruited through Golden Mado Consultancy services which is a sister concern of Fourth Ambit Technologies.

AREAS OF EXPERTISE

Ability to establish and maintain strong alliances Driving project to successful completion

Convey complex technical requirement and manage database analytics Exceed customer expectation and achieve fiscal bottom line results

Develop, maintain and foster effective relationship with clients providing updates on

projects and resolving issues promptly to ensure their satisfaction

Train various franchises and orient them on company policy standard thus enhancing

the business network

Proposing ideas to the technical and product development team thereby augmenting the product standard

Some of the major clients were IIM Kozhikode, Manipal University and NMIMS Mumbai. Served the company for a period of seven months as had to resign due to personal reasons.

*FOCUS ACADEMY FOR CAREER ENHANCEMENT (FACE)*

*PLACEMENT TRAINER*

FACE is one of India’s Largest Higher Education focused skill development company, catering to students pursuing higher education in colleges/universities as well as entry level recruits in organizations across various industry sectors.

AREAS OF EXPERTISE

Travelled across whole of South India managing, coordinating and conducting training classes for B-TECH, MBA and MCA students on topics like soft skill development, verbal

skills, aptitude and placement related papers

Served as a liaison between clients and staff to resolve problems and implement long and

short term solutions

Development of students and enhancing their skills resulting in increasing the

productivity, quality of work and improving employment opportunities

Growing from performer to achiever with immense positive feedback from students and also gaining training opportunities and leveraging my current knowledge and skills

Some of the prominent colleges visited were Vellore Institute of Technology - Vellore and Chennai, National Institute of Engineering (NIE) Mysore, Sri Jayachamarajendra College of Engineering (SJCE), Mysore and TKM College of Engineering, Kerala.

INDUSTRY EXPERIENCE

Have undertaken a Course in fiber optic technology certified by LIGHT BRIGADE, in Nest institute of fiber optics technology, Aluva Kerala. Some of the topics covered were Fiber

cables and connectors, Splicing, Optical testing and Connectorization

Attended in plant training in BSNL Trivandrum on “Internet Security Using Firewall”. It

functions to protect the computer from network threats

Designed and developed “Automatic Fish Feeder System” using PIC microcontroller. The system is designed to reduce work effort of labors in large fisheries thereby reducing

labor cost and increasing efficiency

Conducted seminars on “ANTI-HIV USING NANO ROBOTS” and “ADAPTIVE CRUISE

CONTROL”

EDUCATION

Nehru College of Engineering and Research Center- Affiliated to University of Calicut

B.TECH-Electronics and Communication (2010-2014) SGPA-7.29

12th Board -LITTLE FLOWER SCHOOL, JAMSHEDPUR, JHARKHAND, INDIA

ICSE BOARD (2010)-70%

10th Board - LITTLE FLOWER SCHOOL, JAMSHEDPUR , JHARKHAND ,INDIA CSE BOARD (2008)-86%

PERSONAL ACHIEVEMENTS AND DETAILS

Active member of the master of ceremony committee in college and have hosted many programs. Presented seminars in various college level competitions. Highest overall percentage for Economics in 10th standard. Love walking the ramp and have represented college in various inter college fests.