**Vimal**

**Vimal.365915@2freemail.com**

**CAREER OBJECTIVES:**

To utilize my abilities and experience, to prove myself a worthy asset to the organization that provides me professional environment along with the chance of enhancing my profession and personal growth.

**PROFILE:**

Having 11 years experience in FMCG storage & marketing and at present working as a Main Distributor of M/s. Hindustan Coca Cola Beverages.

**RELEVANT SKILLS & EXPERIENCE:**

Highly developed stocks & inventory analytical skills.

Monitoring of material order, received and sales & inventory stocks.

Co-ordinate with sales assistants, store crews & Suppliers.

Interpersonal skills for problem shooting & necessary actions during emergency conditions.

Can drive Light motor vehicle to heavy material loaded trucks.

Co-ordinate with other service departments during related problems.

Knowledge of operating systems such as MS-DOS, MS-Office and Networking.

**EDUCATION**:

1999

**Bachelor Of Engineering (Industrial)**

Saurashtra University - Gujarat (INDIA)

2003

**Master Of Business Administration. (Marketing)**

Saurashtra University - Gujarat (INDIA).

**EXTRA ACADEMIC ACTIVITY**:

2008 - 2010

Worked as examiner in self college after study completion.

**CAREER ACCOMPLISHMENTS:**

**April 2012 - Present**

**Main Dealer Hindustan Coca-Cola Beverages.**

Trained new staff for marketing & business development.

Business sale increased up to 52,000 carets in five years.

Successfully sale new products like kinley & diet coke.

**April 2007 - March 2012**

**Main Dealer Hindustan Coca-Cola Beverages.**

Allocated new sub-dealers and trained them for marketing.

Business sale increased up to 40,000 carets in five years.

Successfully sale new products like tetra & lemon.

**April 2004 - March 2007**

**Main Dealer Hindustan Coca-Cola Beverages .**

Started Marketing of Cold drinks in rural area with 18,000 carets per year.

Successfully participated in marketing & increased sale up to 28,000 carets per year.

Business sale increased by 50 % in three years.

**PRESENT / EXPECTED SALARY:**

**Present CTC** - 7.75 lacs / annum

 Expected - As per organization's rule.