

**CURRICULUM – VITAE**

**VIKRAM**

**VIKRAM.366270@2freemail.com**

**CAREER OBJECTIVE**

To achieve the target with my hard work and to provide the best in me for the assured job.

**PERSONAL STRENGTH**

Positive attitude and adoptable to changes self motivated good understanding of distribution network.

**ACADEMIC QUALIFICATION**

Academic Qualification Master of Commerce

St.John's College Agra

University Dr.B.R.Ambedkar University, Agra

Year 2002 – 2003

**COMPUTER PROFICIENCY**

Ms-dos , window - 98 , excel , word , power point , Ms - office - 2000 , internet from Excel computer education sadar bazar , Agra .

**WORK EXPERIENCE**

**Company** Escotel Mobile Communication Pvt.Ltd. Agra

Assistant.of Senior Finance Manager.

**Duration:** 1 year (2000 -2001)

**Key Responsibilities** Handling the Package of I C F S.

Integrated control of finance system

Handling the Package of E R O O S

Escotel Reconciliation system

Handling chq. & Cash Transaction

Of the company.

**Company**  Naveen Toyota Agra

M/s Benara Motors Pvt.Ltd.

Dealership of Toyota Kirloskar Motor Pvt.Ltd.

**Accessories Manager.**

**Duration:**  7 Year (2001-2008)

**Key Responsibilities** Handling the sale of Vehicles & Accessories.

Handling stock of Accessories.

Handling purchase & orders of Accessories.

**Company** Max New York Life Ins.Co.Ltd.

 **Sales Manager**.

**Duration:** 1 Year (2008-2009)

**Key Responsibilities** Handling Direct Sales Force

 Of FPA’s

 Team Building of FPA’s

 Growth & Development of

 Team.

**Company** Atmaram Auto Enterprises.

 **Relationship Manager**

**Duration:** 3 Years (2009-2012)

**Key Responsibilities** Handling Customer services.

 Working for Customer Delight

 Services.

 Opening RO’s directly.

 Check on Time & Cost Estimate Doing NDC, Keep Check on CCCF.

**Company** Shiva auto car (i) pvt.ltd.

 **Relationship Manager**

**Duration:** 4 Years (2012-2016)

**Key Responsibilities** Opening repair order as per appointment.

 Daily monitoring of vital view.

 Following the menu pricing.

 Daily morning NDC.

 Special attention to JDP customers.

**Achievements:** Two times 2 runners up in **UKU** competition at Zonal level.

One time 2 runner up at national level.

Five times awarded as best **vital view** in quarterly RM meet.

 **Best employee** of the month,

 From last two quarters at,

 Dealer level.

 **RISATOR** of the year 2015.

**Presently Working** GSP Motors Mahindra. **Relationship Manager**

 **(Team Leader)**

**Duration:** 2016 onwards

**Key Responsibilities** Every RM Open repair order as per appointment.

Daily monitoring team vital view.

To check team Follow the menu pricing.

 Daily morning the team NDC.

 Special attention to JDP customers.

**Achievements:** Team vital view.

Same day delivery TEA & CEA 90%.

Awarded as best **vital view** in quarter as Team Leader.

 **Best employee** of the month,

 From last two quarters at,

 Dealer level.