 **RESUME**

**VELUSAMY**

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***CAREER OBJECTIVE:***

* To make positive contribution as part of your dynamic and well reputed organization in a position where my management, decision making and communication skills will be appreciated and enhanced.
* Seeking for opportunities and secure a position to contribute my skills effectively for the growth of the organization and my professional career.

***EDUCATION QUALIFICATION :***

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| --- | --- | --- | --- |
|  ***Qualification*** | ***Institute/University*** | ***Year of passing*** | ***Percentage*** |
| BBA | National College,Trichy | 2016 | 72.50% |
| HSC | Govt. Higher Sec School,Nainarpalayam | 2013 | 63.08% |
| SSLC | Govt. Higher Sec School,Karunthalakurichi | 2011 | 75.40% |

***EXPERIENCE:***

 ***My Cute Mini, Chennai, Tamil nadu,India***

 ***As a “Business Development executive”, June 2016-Feb 2017.***

* Developed and Implemented business plans making for organization.
* Managed payments and accounts receivable processing online payments.
* Maintained good relationships with customers and clients.
* Ability to identify ,and develop business strategies to expand the current business.
* Great at interpersonal commnunication,effective coordinator,energetic ,upbeat personalities and analytical abilities.
* Identifying the specific needs of customers,then creating well solutions for them.
* Seeking out and ability to chase up new business opportunities.

***PROJECT REPORT:***

* Study on employee job satisfactions with special reference to

“Reliance Mart”.

* To study the employee perception and attitude towards organization and their works.
* To identify the factors that motivates the employees.

***SKILLS SETS:***

* Ms- Office
* Basic knowledge of computer and Internet surfing.

***INTEREST & HOBBIES***

* Watching movies, Listening to music, Games.

***EXTRA CURRICULAR ACTIVITY:***

* Member of Junior Chamber International at my college
* Served as the Class Representative during 2013-16.

***DECLARATION:***

 I do hereby declare that the above information is true to the best of my knowledge**.**If given opportunity,I will strain to do my best for the organization.