**Jithesh.366720@2freemail.com**

**Career Objectives**

My aspirations are being formed to be an active part of a professional work environment that allows me to learn and progress as an ambitious individual. I am seeking a challenging position, which suits my education and experience and hoping to be a part of your esteemed organization, whereby I can use my analytical and interpersonal skills to achieve my potential in a competitive work environment.

**Summary of Qualification**

A Dynamic, result oriented and experienced Operations Manager focused to be at the best sales and profitability in highly competitive market. Work, and develop relationships, with external suppliers to ensure the very best reputation within the industry, and receives the service required to ensure that the operational Food and Beverage team can deliver the highest quality product, and the highest financial return. Consistently striving for more to promote high quality and hygienic preparation of food that is valuable to customers and the feeling of being taking care of our highly evaluated staff. My initiative and expertise on Staff training, Purchasing, Inventory Management, Quality Assurance, Facilities, Safe Management, Customer Service, Cost Containment, and Continuous Performance Improvement. To ensure the harmonious relationship between the customer and staff.

**Educational Background**

**Bachelor of Economics**

University of Calicut

Kerala, India

June 2002 – March 2005

**Higher Secondary**

Government of Tamil Nadu

Tamil Nadu - India

2002

**Secondary School Leaving Certificate**

S.T Joseph Higher Secondary School

Kerala - India

1999

**Employment Narrative**

**Bonfood.Group**  **March 2006 – Present**

**Operations Manager**

* Analyse and plan sales levels and profitabilty.
* Organise marketing activities, such as promotional events & discount schmes.
* Prepare reports regarding staff control, food control and sales.
* Create and excute plans for department sales, profit and staff development.
* Coordinate the operations.
* Develops good relationships with clients, customers and sets up quality monitoring procedures.
* Develops food standards and initiatives to deliver ongoing food innovation.
* Ensure effective contract management and development of employee resources.
* Recruit, train, manage and motivate staff.
* Manages business to drive efficiency and productivity to maximise growth through turnover and profit contribution.
* Ensure that the industry standard with regard to safety and hygiene.
* Champion a training culture within the Food and Beverage team to ensure succession planning, and a culture that exceeds the very best the industry has to offer
* Work closely with the Manager to ensure correct stock levels are available from central distribution area, to assist the operational Food and Beverage team

**Core Competencies**

|  |  |
| --- | --- |
| * Strategic planning
* Negotiations expert
* Cost reduction & containment
* Systems Implementation
* Sales, product, market Analysis
 | * Procedure development
* Process improvements
* Team building
* Financial oversight
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**Computer skills**

Operating Systems:

**Windows XP/7/8/10**

Softwares:

 **Microsoft Office: Word, Excel, Power Point, Access, Project& Outlook**

**Personal Strengths**

**Communication Skills**

Effective communication and presentation developed through strong peer and client relationships, interacting with people from different background, and building up good interpersonal relations.

**Critical Thinking**

Developing critical and logical thinking,by dealing with problematic issues along with continuous development of analytical and problem solving skills.

**Attention to Detail**

Displaying competency and paying full attention towards details, while ensuring accuracy and completeness of particulars, executing corrections on errors that occur and performing thorough reviews on necessary documents.

**Time management Skills**

Experience in working under tight deadlines to meet intraday targets, with the ability to manage multiple tasks within various projects with excellent time management skills.

**References**

References are available on request.