

**Elazab**

ABU DHABI

UAE

[Elazab.366767@2freemail.com](mailto:Elazab.366767@2freemail.com)

**ABOUT ME**

An enthusiastic, articulate and well-presented medical sales representative who has a successful sales track record in healthcare or pharmaceuticals. Highly efficient and currently working as part of a successful team .

**PERSONAL SKILLS**

* Social skills
* Ambitious
* Patient
* good communication skills
* very organized

ELAZAB

MEDICAL REPRESENTATIVE

**EXPERIENCE**

(may 2016 – present)

**MEDICAL REPRESENTATIVE**

ABBOTT UAE

(jan 2016 – april 2016)

**EXECUTIVE MEDICAL REPRESENTATIVE**

NOVARTIS EGYPT

(Sep 2014 – dec 2015)

**ADVANCED MEDICAL REPRESENTATIVE**

NOVARTIS EGYPT

**EDUCATION**

(2009 – 2014)

**BACHELOR OF PHARMACY**

GERMAN UNIVERSITY IN CAIRO

**WORK SKILLS**

* Possess the ability to influence a positive sales outcome with a customer.
* Having the necessary confidence, initiative, motivation and reliability to succeed.
* Able to identify & hunt down sales opportunities.
* Experience of selling to district, tissue viability & vascular nurses.
* Comfortable with target customer call rate and message retention metrics.

**REFERENCES Available on request.**