**ANSAR**

E: [ansar.366928@2freemail.com](mailto:ansar.366928@2freemail.com)

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| **SUMMARY** |  |

Skilled mobile sales pro, adept at building immediate rapport with clients, determining needs and closing sales. Proficient negotiator and customer service expert. Outgoing and resourceful, with superior work ethic and communication abilities

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| **HIGLIGHTS** |  |

* Extensive phone knowledge and up sell expert
* Familiar with range of accessories
* people person
* Conflict resolution skill
* Puts customer at ease
* reliable

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| **Education** |  |

* **Bachelor of Engineering (ECE)** from C. Abdul hakeem college of engineering and technology, melvisharam in 2009

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| **EXPERIENCE** |  |

**Designation/Role: sales executive 17th feb 2012 – 6th april 2017**

**Zam zam mobiles CHENNAI, INDIA**

* Maximize and contribute to sales through exceptional customer service and retail experience
* Assist customer in purchasing product from store
* Give accurate and current information about the product of all inquiries
* Built rapport and establish long term relationships with customers
* Managing the full negotiation with clients from initial contact through to closure
* Successfully create business from new and existing customer accounts.
* Increase the customer database by adding new customer to mailing list
* Understand the returns policy and ensure effective implementation
* Responsible for greeting and meeting all customers promptly and politely as they enter store
* Provide customer satisfaction by delivering exceptional customer service
* Developing a clear understanding of all departments, products, features and after sales service
* Creating frequent reviews and reports with sales and financial data
* Participated on behalf of the company in exhibitions
* Keeps tracking of competitive activities, customers feed back and reports to managing director
* Maintience accurate records of sales and inventories.

**Designation/Role: sales executive**

**Omega computeronix**  **22nd mar 2010 – 28TH Jan 2012**

**CHENNAI, INDIA**

* Merchandised store display to keep store environment visually appealing and optimized for equipment promotions.
* Answered customers question and addressed service issues and complaints in person and via phone
* Sold wide range of phones, accessories computer, laptop and tablets to customers.
* Assisted customer in selecting products that best fit in their lifestyle, preferences and personal needs.

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| **FORTE** |  |

* Self motivated, adaptive to change and stress-resistant
* Strong oral and written communication skills
* Customer relationship management skills
* Avid learner, Good Problem Solver & Decision Making skills

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| **PERSONAL DOSSIER** |  |

## Languages known : English, Hindi, Tamil and Urdu. (Arabic-Read)

## Gender & MS : Male & Married

## Date of birth : 05.03.1986

## Nationality : Indian

## Driving License : After 3 months from joining

## Visa Status : Transferable – Visit Visa up to 20 july-2017

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| **DECLARATION** |  |

## It Is Therefore Asserted that this Document is an Interpretation Of my Edificial and Supplemental Application and the Information specified here are factual to the finest of my Comprehension.

Yours truly