** C.V**

HAZIM

HAZIM.366988@2freemail.com

**Personal Information**

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| --- | --- |
| Date of Birth:  | 11-08-1983 |
| Place of Birth : | Irbid– Jordan |
| Nationality : | Jordanian |
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**Education**

* Bachelor Degree in Marketing – Faculty of Financial and Management Sciences – Petra University 2013.

 **OBJECTIVES**

* Looking forward a Senior Sales Executive or Team Leader or Supervisor position, I want to succeed in a stimulating and challenging environment, building the success of the company while I experience advancement opportunities.

**Professional Experience Record**

1. ALSHAYA ENTERPRISES

Jul 2016 – Present – ABU DHABI – UAE

Sales Executive (Projects)

In Alshaya Trading we supply the best brands of the ceramics tile & Sanitary ware from some of the best companies in Europe.

I used to follow up the new projects to propose our products, also I love to make a good friendship with the consultants and contractors, because that will help for any future project.

I have a good data about most of the companies in Abu Dhabi.

1. RAK CERAMICS ( KLUDI RAK )

 May 2015 to Jun 2016

Sales Executive

\* Follow up the Project of Buildings & Villas.

\* Propose the products of the tiles & Sanitary ware

\* Convince the customers to select the models and purchase from us.

\* Good knowledge about the technical specifications of the tiles of Ceramics & Gress Porcelanato.

1. MACMILLAN Distribution & Publishing (Jarir)

 Sales Executive

From Sep 2013- to Apr 2015

1. Bristol –Amman, Employee in Receptionist

 From June-2009 to March 2012

1. Four Seasons – Amman, Employee in Spa and Gym Club

From January-2005 to January 2008

**Skills**

1. Strong presentation skills.
2. A passion for selling.
3. Strong negotiation skills.
4. Good time management.
5. Ability to communicate with people at all levels.
6. A high degree of self-motivation.
7. Participant in Several Book Exhibitions in (TESOL Arabia, Sharjah, Qatar, Kuwait, Bahrain and Oman).
8. Working Under Pressure as One Team.
9. Good Experience for Schools and Universities Methods.
10. Good Experience for a SAP Program.
11. Good Experience for Al Ameen Program.
12. Have a Good Experience for Arranging Books and Courses.

**Languages**

* Arabic: Excellent, Mother language.
* English: Good (Listening, Reading, Speaking and Writing)

**Others**

* UAE Drive License