

**ELSAYED**

**ELSAYED.367003@2freemail.com**

**Career Objectives**

Related towards service to the people. With my hard work, good performance and positive attitude, I am confident that I can greatly contribute value to the company and likely progress personally and professionally within the company.Im a good team player who can adapt in any environment fast .

**Professional Experience**

**Property Consultant - Tabani Real Estate Brooker**

**Dubai – UAE**

Organization : Tabani Real Estate Company

Designation : Dubai – Property Consultant

 Duration : June 2015- feb 2017

 **Responsibility: -**

* Handling And Presents the company projects inside – outside uae with all specific details such payment plans amount space locations ETC.
* Introducing investing and residency units with all benefits and get maximum trust in- investing throw the company
* Make much sales with taking advantage of all benefits provided from the company such as instalment plans – free hold projects – investing projects – cheap residence units.
* Leasing And selling lands and villa and apartments .

**Showroom incharge – Dubai furniture company**

**Dubai and abu dhabi - uae**

Organization : Dubai furniture manufacturing llc ( serta – king koil )

Designation : showroom incharge

 Duration : sep 2015-march 2016

**Responsibility: -**

* Managing the showroom and receive all customers come and check there inquiries and orders
* Insure of all measurements for beds and mattress .
* Introducing to the customers all kind of mattress and different feelings and explain the difference with my strong product acknowledge background
* Insure of reaching the target for the showroom and increase the sales by increase the range of sale
* Keep in touch with the market and competitors and the products they are selling to insure to answer and question that the customer will ask

**Circle k – store manger**

**Abu dhabi uae**

Organization : convenience Arabia llc

Designation : store manger

 Duration : May 2014 – sep 2015

**Responsibility: -**.

* Managing all the staff and everything in the store including products cash etc
* Control the wastage daily and monthly wastage with monitoring the sales data and insure to order less product not have sale and increase the fast selling items
* With certificate of siscom college in food control and hygiene , insure all the products we selling was clean and in good condition to avoid any customer complain

**Amer Group Real Estate Company – Sales Agent**

Organization : **Amer Group Real Estate Company – Cairo Egypt**

Designation : Sales Agent

 Duration : jan 2007 - march 2013

**Responsibility: -**.

* Working With Projects As Time Share – Full units Sales.
* Made Sales with total commission to the company in 5 years over than 8 million pounds.
* Work with many projects presented to the clients as time share – investing – tourist projects – free hold projects – compound projects.

**Professional Qualification**

* Computer Literate (Word, Excel, Internet, Microsoft Office, Email).
* Open minded and Team player
* Ability to communicate effectively with guest and co-worker
* Excellent and has initiative to works towards responsibility to do multi-tasking.
* Work under pressure and willing to work extra shifts if necessary.

**Educational Background**

College Degree:

- UNIVERSITY DEGREE: Bachelor of Commerce.

- Department: Financial Studies and Customs

 Alexandria University

**PERSONAL INFORMATION:**

Nationality: Egyptian

Marital Status: married

Age: 35 Years old

Language Spoken: Arabic Native , English ( fluent )

Character references are available upon request

I certify that the above statement is true and correct and hereby authorized the company to verify

The said given information.