**Essam**

**Essam.367663@2freemail.com**

**Resume**

Education

**Bachelor of Science**, Faculty of Engineering, Cairo University, 1993

Major: Mechanical Engineering

Grade: Good

**Primary Preparatory and Secondary education**, Lycee El Maadi (French School)

Post Graduate Studies

* **MBA (operations management),** American University in Cairo, (AUC)- June 2002

Work Experience

**Head of Operations MENAT and Egypt – The Kraft Heinz Company- June 2016 till Present (Based in Dubai)**

Responsible for the Operations in the MENAT region (GCC, Levant, North Africa, Turkey, Pakistan, Iran and Indian Ocean) and Egypt

* Responsible for Manufacturing, supplying, sourcing and delivering around $200m of finished goods to our distributors in the region.
* Supervising the Egyptian factory as well as more than 10 Co-packers in the region.
* Responsible for localizing the Kraft Heinz products in the region to optimize the cost and freshness of products on delivery.

**Operations Director – The Kraft Heinz Company in Egypt (Formerly Heinz Egypt) – Dec 2013- May 2016**

* Leading the transformation of the Operations in Egypt and bringing it up to the multinational level.
* Lead the restructuring of the team in Egypt including creating Logistics and S&OP departments.
* Operations hit all the Major KPIs in 2014 through 2016 with significant savings and Quality improvement.
* Cairo Plant ended in the 5th place in the Kraft Heinz Factory Championship in 2015 being better than any plant in Europe, LATAM and North America

**Plant Director- Cairo Plant, L’Oreal- May 2011 – Oct. 2013**

Responsible for managing the project of building the First L’Oreal Factory in the region( 44 MEuros); including Construction, recruitment of the team, training of the management committee, planning the training of the new recruits and managing the project team including the AME zone French team.

Managed the start-up of the plant in the first 6 months of Production.

**Plant Manager Badr Plant (Producing Fayrouz),** Al-Ahram Beverages **(Heineken Egypt)** July 2007- April 2011

The title required full responsibility for the production, Maintenance, Quality, Packaging, SHE and Logistics.

* Managed to make a significant turn-around in this factory. The plant was in a very bad state of Hygiene and equipment maintenance and lead it to competing on the best brewery in the region title. (Third place out of 56 factory in Supply chain award MEA 2009)
* Lead the team to revive the HACCP system in the plant
* Lead the team to implement the SAP system (Egypt is the best ever "go live" within Heineken concerning the SAP)
* Lead the team to implement TPM in the plant

**Plant Manager**, Farm Frites, from 2002 –till April 2005

* Lead the upgrade of the line from 5 Tons/hour to 7 then 10 Tons/hour without a single day of lost production.
* Qualifying the plant to be a McDonald’s supplier in the Region.

**Engineering Manager**, Farm Frites, 1999 – till 2002

**Production Engineer**, ASEC (Arab Swiss Engineering Company), 1994 - 1999

Skills

Computer: Good experience in using SAP.

Have a wide experience in operating Windows, Word for Windows, Excel, PowerPoint and all computer related software.

Language: Mother Tongue – Arabic

Fluent English (Speak, Read, and Write)

 Fluent French (Speak, Read and Write)

Hobbies and Social activities

Former elected board member in Maadi Sporting Club (Social and sportive club in Egypt) – for 2 rounds

Sports (Soccer, swimming and squash)

Training Experience (Under Graduate)

* **1992**, 2 months Shell Egypt.N.V. Development Department
* **1991**, 3 months Logitech Egypt, Sales.
* **1990**, 3 months Shell Egypt.N.V. Development Department
* **1989**, 3 months Shell Egypt.N.V. Development Department
* **1988,** 2 weeks Sateba France (Le Mans), General Training

Training Experience

* FGF Advanced Management Program (AMP) 6 months program
* Simplot University Training, Idaho USA
* HR Scorecards Cairo, Egypt
* Healthy Food/HACCP Training, Cornel University, New York USA
* HIMDEC Training (Heineken University), Amsterdam March 2010
* Heineken Leadership Training, Cairo Egypt
* Transition to General Management (France)

Personal Data

Place of Birth : Egypt

Date of Birth : April 28, 1969

Nationality : Egyptian

Marital Status : Married (2 children)