**WALEED**

**WALEED.367725@2freemail.com**

**Objective**:

To be affiliated to à progressive organization where i could make use of

My training experience in the business sales and marketing fields and knowledge to become

 a substantial contribution to the company.

**Work Experiences** :

**Paris Gallery** company (abu dhabi) marina mall.

Watch department superviser.

 06/2008 to 06/2011

**Responsibilities** :

 \*Creative and innovative at work to achieve high sales.

\* Directly and always interactive with other department to achieve the basket value .

\* Interactive with agents to reach up to dates.

\* Always present the department to solve any possible problem .

\* Create a good competition spirit at work .

**Mashael Gallery** ( City Center Dubai )

 Salesman

April 2004 to 2008

Perfumes ,Sunglasses ,Watches and Cosmetics product

**Responsibilities** :

* Involved in managing and leading a sales team of 10 staff Job required training new Staaf with store procedure product knowledge figure comparisons .
* Greeted customer in a courteous , friendly and professional manner .
* Proscess customers sales order .
* In-charge of making display of the items needs to be sold .
* Maintain a broand knowledge of products pricing promotions procedures.
* Responsible in handling for all watches , sunglasses repair .
* Preparation of any key events .
* Developed customer loyalty includes handling customers query and complaints .
* Established reports with the customers and encourage feedback ,advise customers of any key events .
* Reduce stock shrinkage includes health and safety procedures / security awareness .
* Introduce new ideas and make sure set target / quota are being achieved .

**El Gonna Transport Co**.

Bookkeeper

January 2001 to February 2004

 Responsibilities :

 \*Applying the highest standard of customer service .

\* Handling customer complaint .

\* Employee booking for one year .

\* Inspector booking for two years .

**Educational Attainment** :

 Higher Certificate passed in Egypt

Computer skills / Hobbies :

Windows – Word ,Excel ,Internet Browsing

Playing Basketball ,Swimming ,playing football

**Personal Information** :

**Place of birth** : Cairo ,Egypt

**Date of birth**. : 1979

**Civil Status**  : Mairred

**Gender** : Male

**Nationality** : Egyptian

**Visa Status** : visit visa

**Lanuage can speak or write :**

English : very good (reading and writing )

Arabic : mother tongue

 I hereby and certify that the above information is ture and correct to the best of my knowledge and beliefs .