**Anne**

**Anne.367777@2freemail.com**

**Professional Summary**

I am a passionate Economic and Business Studies teacher with several years’ experience in second and third level education. In addition, I have taught related subjects such as Business Enterprise, Customer Service and Communications.

I strive to create a dynamic class room environment bridging the gap between academia and the practical world using my years of experience as an entrepreneur working in industry.

**Personal Details**

Nationality: Irish

Date of Birth: 09 Oct’ 1965

Marital Status: Single / No dependents

Availability: August 2017

**Academic Qualifications**

2006 Certificate in Marketing Donegal Enterprise Board Letterkenny

1995 Higher Diploma in Education University College Dublin

1990 Master’s Degree Economics National University of Ireland Galway

1988 Bachelor’s Degree Economics and History National University of Ireland Galway

Irish Teacher Council Registration Number: 196568

**Teaching Experience**

Jan ’17 - Feb ’17 **Donegal Education and Training Board (ETB)**

ETB’s ([www.etbi.ie](http://www.etbi.ie)) government funded to provide education and training.

* Developed curriculum for ‘Skills for Life Programme’ with the Irish Defence Forces
* Key areas of study included; managing change, goal setting, transferable skills’ CV preparation and preparing for interviews
* Mentoring students on career changes and educational opportunities

Nov ’16 – Dec ‘16 **St. Mary’s C.B.S, Enniscorthy, Co Wexford** (www.cbsenniscorthy.ie)

Secondary school with 654 boys -aged 12 to 18: 86% students went 3rd level education in 2016

Business Studies and Economics Teacher in senior cycle:

* Planning and preparing lessons for students completing Leaving Certificate Economics, Junior Certificate Business Studies, 5th year Business, 2nd year Business Studies, 1st year Computers and Enterprise.
* A key role was facilitating Transition year and LCV students set up mini companies, design and launch products at the Christmas Market Fair - part of their Enterprise subject. Drawing on my business background I worked with students guiding them on product design, branding, packaging, costing, pricing, stock control and market trade stands.
* Prepared all Christmas examinations papers for students.

Sept ‘13 - to-date **Loreto Community School, Donegal** Profiled as number 1 boys and girls secondary school Donegal www.loretomilford.com

Substitute Teacher - Preparing and delivered lessons in Business Studies and Business to Junior Leaving Certificate. Teaching History, Maths, Enterprise, learning support at Junior and Leaving Certificate level;

* Teaching at Loreto afforded the opportunity of keeping up to- date with the latest Curriculum and teaching methods,
* A very focussed approach to classroom management was required in teaching children of different age groups, and a wide range of abilities, and needs.
* Using my background in business, I introduced real life working examples to create a stimulating learning environment for students.

April ‘14 **St Eunan’s College, Letterkenny, Donegal**

* Economics - prepared, planned and presented on various economic topics.

Apr ’14 - May ‘14 **North West Computers, Buncrana, Donegal**

Customer Service Module Business Administration QQI Level 5

* Teaching and preparing students for examinations and assignments
* Applied various teaching methods (role play, quizzes, guest speakers) to stimulate and motivate students
* Preparing, administrating, and marking examinations and assignments
* Mentoring students, confidence building, career guidance and CV preparation

Sept ‘94 – Jun ‘95 History Teacher / Teaching Practice: **Colaiste Eanna C.B.S. Dublin**

Sept ‘93 – Jun ‘94 Business Teacher: **Dublin Institute of Technology**

Sept ‘93 – Jun ’94 Economics Teacher QQI Level 6: **VEC Community College Bray**

Oct 92 – Jun 93 **Dublin Business School**

Lecturer in Business, Economics, Public Administration, and European Studies.

*Taught to QQI Level 6 Business*, QQI Level 8 Economics. Set and marked all examination papers and assignments – worked with external examiners to ensure academic standards. Worked on curriculum development and acted as class tutor.

Nov ‘90 – Mar '91 Business Teacher: **Hammersmith & West London College** Certificate in Business and Secretarial QQI level 2 and 3

Taught classes to students with English as their second language.

**Other Work Experience**

Jun ‘95 – Sept ‘13 **Co-Founder / Sales Director**

* Cofounded and built a consumer jewellery brand - Jennifere jewellery. Involved in story boarding and brand development – launching at various tradeshows in Ireland and U.K.
* As Sales Director I built and managed a sales team driving sales across Ireland/U.K. to independent, multiple and department stores in the giftware and boutique sector. Pitched and won several large high street accounts such as TK Maxx.
* Travelled extensively in Europe and Hong Kong sourcing and designing new products to bring to market. Led direct sales and trade show activity.
* Involved in the management and strategic planning of the business overseeing growth to 15 staff, €1m in revenue and business operations extending to wholesale & distribution and retail giftware outlets.

**Additional Information**

* My overriding passion is for the subject of Economics, Business, and Entrepreneurship. I have the experience of building and scaling a consumer brand distribution business – I try to pass on my experience through real life working examples to the students that I teach.
* TEFA course.
* I am an outgoing person, who enjoys travelling and meeting people. Enjoy hiking, reading, cinema and music. My overriding joy of travel has taken me to various countries in Europe, Thailand, Australia, and Hong Kong – it is this passion for travel that drives my desire to teach abroad.
* Past member of the Mary From Dungloe International Festival. Role Joint Treasurer - www.maryfromdungloe.com