Mahajan.367806@2freemail.com

***A graduate from Sinhgad College of Engineering in Electronics and Telecommunication with 1 year of experience in* Proposal Making /Application Support/Sales/Supply Chain Management/Customer Support.**

Skill sets include but not limited to technical support/team management/ process improvements/vendor negotiation and management. In depth knowledge of FieldBus, HART, Modbus / Profibus Protocols, Ethernet / Fiber Optic / RS232 / RS485 Communications, Network switches,HUB’s,Routers,Firewall,Terminal Servers.

**EXPERIENCE**

**Technical Sales & Support Engineer- UL Electrodevices Pvt Ltd, Pune** **April 2016-Current**

* study and analyze received customer enquiries. Perform technical review of specifications, datasheets and received customer information and coordinate with customer for missing/lacking information.
* Execute selling price calculations as appropriate to the region and intercompany discount.
* To provide technical and application related assistance over the telephone to the customers.
* Responsible for maintaining database, resolving customer queries over the telephone.

Working on SAP for quotation making, sales order booking. Well conversant with basics of networking (L1,L2,L3 Levels)

* Working on Control System Architecture and how they integrate.
* Register customer complaints. Update and maintain enquiry monitor.

**Sales and Service Engineer – Kushal Technologies, Pune** **Nov 2015 - April 2016**

Responsible for preparing techno-commercial quotation for all video walls.

* To obtain sub vendor compliant quotation for boughtout items.

Interdepartmental coordination in case of nonstandard products to fulfill customers requirement. Interaction with clients for any technical support/issue.

On site support to customer to resolve their queries.

**ACADEMICS**

❖ **Sinhgad College of Engineering, Pune-** Bachelor of Engineering in Electronics and Telecommunication **2012-2015**

**ADDITIONAL SKILLS/Certifications**

Computer Skills: **ERP, SAP, MS Office**

* Software Ability: Proteus, MP Lab IDE, Microwind
* Certifications: C Language, Cisco Certified Network Associate ( CCNA), Texas Instruments Certificate

Languages: **Marathi, Hindi and English, Basic Ability in German**

Travel Freak, Party Planner, Reader