**Sinu**

Sales Executive

Sinu.367825@2freemail.com

**Career Objective**

Grow and develop in a dynamic environment as a Sales Executive. Increase sales and customer base to achieve company’s sales objectives and stay ahead of competition.

**Work experience**

Sales Executive December - 2012 - December - 2016 New Romana General Trading

relationship building between customer and company;

researching the market of related products;

presenting the product and service to customer favourably and in a structured professional way face-to-face

Sales Executive cum LMV Driver June - 2007 - November - 2012 Gulf and Safa Dairies company

Services existing accounts, obtains orders, and establishes new accounts by planning and organizing daily work schedule to call on existing or potential sales outlets and other trade factors.

Adjusts content of sales presentations by studying the type of sales outlet and market conditions.

Focuses sales efforts by studying existing and potential volume of dealers.

Submits orders by referring to price lists of different products.

Keeps management informed by submitting activity and results reports, such as daily call reports, weekly work plans, and monthly and annual territory analyses.

**Personal Skills**

Insightful

Innovative

Organized

Assertive

Personable

Adaptable

Communication skills

Problem Solver

Proactive

Self-motivated

Team worker

Multi-tasking

**Professional Skills**

Effectively meet deadlines, achieve targets and work under pressure

Company success driven – passionate about company’s product line. Accounting-related computer literacy.

Excellent communication skills, written and verbal. Effective presentation of complex issues.

High level of negotiation skills.

**Education**



|  |  |
| --- | --- |
| Plus 2 | 2003 - 2005 |
| Al Farook Higher secondary school |  |

**Personal Details**

Marital Status : Married

Religion : Islam

Languages Known : English , Malayalam, Hindi , Arabic

Visa Status : Visit Visa

**Declaration**

I hereby declare that all the above statements are true and complete to the best of my knowledge

Place: Dubai

Date:01-May-2017