CURRICULUM VITAE

**Name:** Mr. VEEREN

**E-mail:** [**veeren.368474@2freemail.com**](mailto:veeren.368474@2freemail.com)

**Summary:** Vast experience in India & UAE in **Oil & Gas, Petrochemical, Power and Industrial Sector** mainly dealing withValves, Actuators, Pipes & Fittings. A Graduate in Mechanical Engineering from Rural Engineering College Hulkoti Gadag (Karnatak University).

**Objective:**To continue to work in a challenging and fast paced environment, utilizing my knowledge and experience in the industry to develop and maintain core customer base resulting in mutual growth for myself and the organisation I am working for. To keep myself updated with current market developments and innovative products in the related industry.

**Strength & Skills:**

1. Systematic approach towards work.
2. Good leadership & manpower management skill.
3. Knowledge of International standards related to Valve & Oil-Gas industry.
4. Knowledge of Valves, Pipes, flanges & fittings.
5. Sourcing of Material Locally & overseas
6. Managing Existing Customer & Developing new Customer.
7. Preparing of Technical & commercial Bids & converting it to order.
8. Good communication & interpersonal skills.
9. Good work ethic and ability to work well with team or individual environment.

**Educational Qualification:**

B.E (MECH) Graduate from Rural Engineering College Hulkoti Gadag affiliated to Karnatak university Karnataka in year 1989

**Computer knowledge:**

Operating Systems: Windows 2010.

Computer Fundamentals: MS-WORD, MS-EXCEL &MS-OFFICE

**EXPERIENCE**

1. **Organization : INTER EQUIPMENT CO LTD (UAE)**

**Designation & Duration :** Sales. Engineer>Sr Sales Engineer>Valve & Automation Manager>Sales Manager – Oil Field Division (June’ 2001 – Aug’ 2016)

**About Organization : Inter Equipment Co LTD ,**is an ISO 9001-2008, ISO 14000 & ISO 18001 certified company. Stockiest & Distributors of INDUSTRIAL VALVES, PIPES, FITTINGsince 1989. Inter Equipment is well known as authorized valve distributor for KF VALVES USA(CIRCOR ENERGY) VALVES in Oil & Gas sector of UAE& other Gulf Regions including Pakistan & Yemen. Spence Energy (Circor Energy) Strainers, Steam traps, Pressure regulators also dealing with Industrial & Construction Equipment.

**MY ROLE :**

* Regular interaction with prospective client.
* Preparation and Submission of Commercial Bids.
* Providing Engineering Support to client during selection of proper items within the available range.
* Technical Clarification meetings with the Client and Consultant.
* Final Negotiation & Conclusion of Commercial Terms to obtain Orders.
* Sourcing of material from USA/EUROPE/CHINA Market as per Customer requirement.
* Co-ordinating the deliveries with the Manufacturer/ Supplier and Client, Ensuring safe delivery of goods as per the commitments.
* Preparation of invoices & Payment follow-ups.
* Developing New Markets
* Laisioning with Customer for ongoing projects.
* Some of Major Customer Handled in Yemen, Sudan UAE,OMAN: Canadian Nexen (Petro Masila- -Yemen) Safer Oil E & P Company Yemen, Total E & P Yemen, Jannah Hunt, Dove Energy, OMV Yemen, Occidental Yemen & Oman, Hawk International yemen, DNO Yemen, ENCO Dubai, Dry Docks, DEWA, MIS ( Lamperall), Fabtech, DUSUP, Dubai Petroleum, Petrofac , Descon Engineering, Magnum Technology, CBI, CPECC CHINA (SUDAN Projects), Clyingas, GNPOC, STAR ENERGY etc

1. **Organization : BDK MARKETING SERVICES Mumbai (INDIA)**

**Designation & Duration :** Sales Engineer>Sales Executive– (May1992 – June2001)

**About Organization : BDK Marketing Services ,**is a part of BDK group of companies. Manufacturing INDUSTRIAL VALVES in INDIA(Ball, Gate, Globe, Check, Butterfly, Diaphragm, Drain Vales& Pneumatic Diaphragm Actuators etc. Now part of Weir Group .

**MY ROLE:**

* Regular interaction with prospective client.
* Preparation and Submission of Commercial Bids
* Providing Engineering Support to client during selection of proper items within the available range.
* Technical Clarification meetings with the Client and Consultant.
* Final Negotiation & Conclusion of Commercial Terms to obtain Orders
* Co-ordinating the deliveries with the Manufacturing base and Client, Ensuring safe delivery of goods as per the commitments.
* Preparation of invoices & Payment follow-ups.
* Developing New Markets
* Laisioning with Customer for ongoing projects.

Worked & Dealt successfully with following Consultant & Client

**CONSULTANT** : UHDE INDIA LTD, TO,YO ENGINEERING INDIA LTD, TATA CONSULTING ENGINEERS,IBI CHEMATURE, JACOBS H&G, Shroff& Associates, Engineers India Ltd, Project Development of India ltd Kaverner power Gas & ICB TECHNIMONT.

**CLIENTS** : GACL, UPL, NIRMA, SPIC, MRPL, MHI, CFCL, RALLIS INDIA LTD, NARMADA CHEMATURE, HOCL, GNVFC, UPL , IPCL, IMPORT & EXPORT TERMINAL IOCL HALDIA, SALVIGOR LABS,LLOYDS STEEL, KRIBCO HAZIRA, RELIANCE INDUSTRIES ,HARDILIA UNIMERS, MAHANAGAR GAS, MAZGAON DOCK.

3) **Organization : MICROFINISH PVT LTD Hubli Karnataka (INDIA)**

**Designation & Duration :** PRODUCTION ENGINEER – ( July1989 –April 1992 )

**About Organization : MICROFINSH VALVES LTD.** is an ISO certified company Manufacturing world class BALL VALVES, BELLOW SEALED GLOBE VALVES, CHLORINE GLOBE VALVES & PULP VALVE.

**MY ROLE:**

* Was Shift in charge
* Work involved Planning, Assigning work load with Drawing to the Machinist.
* Performed inspection of machined components.
* Ensuring the components are ready on time as per the Work order & Drawings
* Preparing Inspection report of the Components.
* Preparing time chart of each machine.

**Personal Information:**

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| **Date Of Birth** | **:** | 20th Nov 1964 |
| **Sex** | **:** | Male |
| **Marital Status** | **:** | Married |
| **Nationality** | **:** | Indian |
| **Languages Known** | **:** | English, Hindi, Gujarati, Kannada |

**with valid UAE DRIVING LICENSE**

**DECLARATION**

All above information is correct to the best of my knowledge and understanding.

Regards