**CURRICULUM VITAE**

**RAHUL**

**Rahul.368550@2freemail.com**

**Career Objective:**

 Employment in organization which offer challenging opportunities, an excellent cooperative working environment, enabling me to improve my abilities, develop functionality, and improve the organization plans and work procedures.

**Work Experience 1) Business Development Manager**

 **Netplace Technologies Pvt. Ltd., Mumbai from Dec. 2015 to Jan. 2017**

* Duties and Responsibilities include:
* Sales and customer support
* Understanding customer requirements and design the right solution for their application.
* Preparing technical proposals and meetings.
* Responsible for planning & achieving sales target.
* Demonstration & Presentation of product & services to clients.
* Responsible for all aspects of project management from sales to final accounting to ensure smoother project completion
* Looking for new Customers
* Product Handled – CCTV, Access Control, Fire Alarm system, Public Address system, Video Door Phone, Multi Apartment Based System, Intrusion Alarm System, Guard Monitoring System etc.

 **2) Business Development Manager**

 **FSH Technology, Thane from Aug. 2012 to Dec. 2015.**

* Duties and Responsibilities include:
* Sales and customer support
* Understanding customer requirements and design the right solution for their application.
* Preparing technical proposals and meetings.
* Responsible for planning & achieving sales target.
* Project Management
* Looking for new Customers
* Product Handled – CCTV, Access Control, Fire Alarm System, Public Address, Intrusion Alarm System, Gate Automation etc.

**3) Service Engineer**

**Extreme Technologies, from Sep. 2004 to Nov 2007**

* Duties and Responsibilities include:
* Design & Review of Project documents including layouts, understanding the client requirement, understanding the SOW & clients technical specifications.
* Installation, testing, commissioning and maintenance of electronic security system like CCTV Camera system, Fire Alarm, Access Control, Gate Barrier, Intrusion Detection System etc.
* Attending breakdown calls, troubleshoots systems, perform repairs as necessary and preventive maintenance Activities.
* Product Handled – CCTVCamera, Fire Alarm System, Access Control, Intrusion Detection System, Gate Barrier, PA,VDP etc.

 **Educational Qualifications:**

* Bachelor of Engineering in Electronics and Telecommunication, Bharati Vidyapeeth college of Engineering, Mumbai University, 2012.
* H.S.C., Mumbai Board, 2004.
* S.S.C., Mumbai Board, 2001.

**Computer Skills:**

Languages : C, C++.

**Academic Project :**

**Project : Bluetooth Controlled Robot**

The purpose of this robot was to augment existing security systems by adding a ‘wandering eye’ while a security guard monitors TV screens from a stationary location. The robot that was proposed for this project was to be autonomous with the capability of transmitting live video data to a central TV or computer monitor. In order to implement this, the robot had a camera system, three ultrasonic sensors, and a motor control circuit, all which were controlled by a microcontroller. A motion planning algorithm programmed onto the microcontroller would allow the robot to navigate the corridors. The sensor arrays would allow the robot to “see” the hallways as well as intersections and dead ends. All the operation of robot would be controlled by remote or mobile phone connected over “Bluetooth”.

**Personal Profile:**

Name : Rahul

Sex : Male

Marital Status : Single

Language known : English, Marathi, Hindi.

Nationality : Indian

Hobbies : Reading Newspaper, playing Snooker etc.

Date of Birth : 20-10-1984

**Date :**

**Place: Mumbai** (**Rahul)**