darrel

**Email: Darrel.369009@2freemail.com**

Objectives

* To use my sales and marketing oriented skills in the best possible way for achieving the company’s sales goals.
* Seeking a position that will benefit from my Sales experience, positive interaction skills and industry contacts where my three years’ experience can improve the sales results.

Education

*SYSTEM TECHNOLOGY INSTITUTE*

**HOTEL AND RESTAURANT MANAGEMENT**

***COLLEGE LEVEL***

***OCTOBER 2014***

Experience

***SALES CLERK***

**SHOE SALOON SERVICES**

September 19 2015 – May 15, 2016

* Welcomes customers by greeting them; offering them assistance.
* Directs customers by escorting them to racks and counters; suggesting items.
* Advises customers by providing information on products.
* Helps customer make selections by building customer confidence; offering suggestions and opinions.
* Arranging all stocks when new delivery comes to the store.
* Make sure all products are properly arranged at the racks.
* Make-certain that the shoe display area is kept clean and organized at all times.

***SALES ASSISTANT***

**THE SM STORE, SM DASMARINAS**

April 15, 2013 to September 15, 2014

* Ensuring high levels of customer satisfaction through excellent sales service
* Assessing customer needs and providing assistance and information on product features
* Welcoming customers to the store and answering their queries.
* Cross sell products

***SALES ASSOCIATE***

***PENSHOPPE, SM MANILA***

May 10, 2012 to November 10, 2012

* Guide and give advice to customers on product selection
* Deal with customer refunds
* Keep the store clean and tidy; this includes mopping and hovering
* Work within established guidelines with brands
* Attach price tags to merchandise.

skills

* Product Knowledge
* Sizing
* Store Services Knowledge
* Achieve Sales Goals
* Attention to Detail
* Relationship Building
* [Microsoft Office](https://www.thebalance.com/microsoft-office-skills-for-resumes-2062438)

TRAININGS

• Pizza Making Seminar

Papa John Branch

Tomas Morato, Manila

• Proactive Sales Techniques

Dona Guada Building

CM Recto Ave. Manila

• Hotel Operations and Management

STI College Recto

Recto, Manila

• Understanding in Marketing and Sales

STI College Recto

Recto, Manila

INTERESTS

* SKATEBOARDING
* LONG BOARDING
* SKIM BOARDING
* FASHION
* MOTOR RACE

PERSONAL INFORMATION:

* AGE : 26
* NATIONALITY : PHILIPPINES
* STATUS : MARRIED

VISA STATUS

* **Until July 20, 2018**

**DARREL**